



AEO Programs Conceptual Framework and Global Overview

Christopher Kristensson
Senior Advisor
WCO Accredited Expert



• **12th MEETING OF THE COMCEC TRADE WORKING GROUP**
November 6th, 2018





Programme Contents

- Background and objectives
(slide 2-12)
- Global Overview of the
implementation
(slide 13-16)
- New Features of the WCO
AEO programme
(slide 17-18)
- Lessons Learned & Way
Forward
(slide 19)





World Customs Organization (WCO)

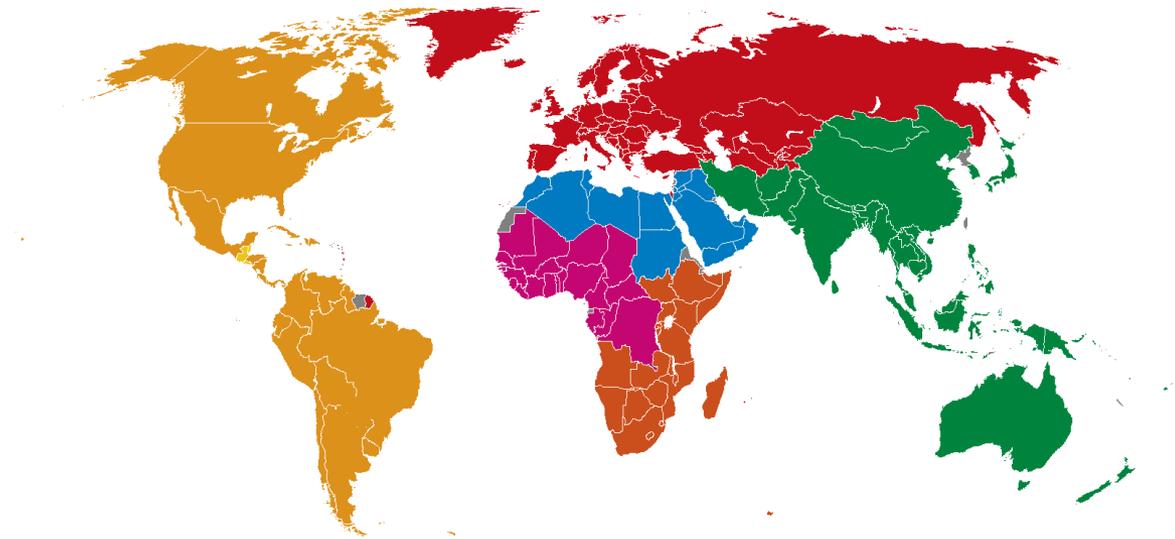
- ✓ **Only International Organization exclusively focused on Customs matters**





An organization with global reach

182* Members divided into 6 regions, responsible for processing 98% of international trade (* plus the European Union which, since July 2007, has rights akin to those of a WCO Member for matters falling within its competences as an interim measure.)



 South America, North America, Central America and the Caribbean

 Europe

 Far East, South and South East Asia, Australia and the Pacific Islands

 North of Africa, Near and Middle East

 West and Central Africa

 East and Southern Africa



WCO Mission

To enhance the effectiveness and efficiency of
Customs...

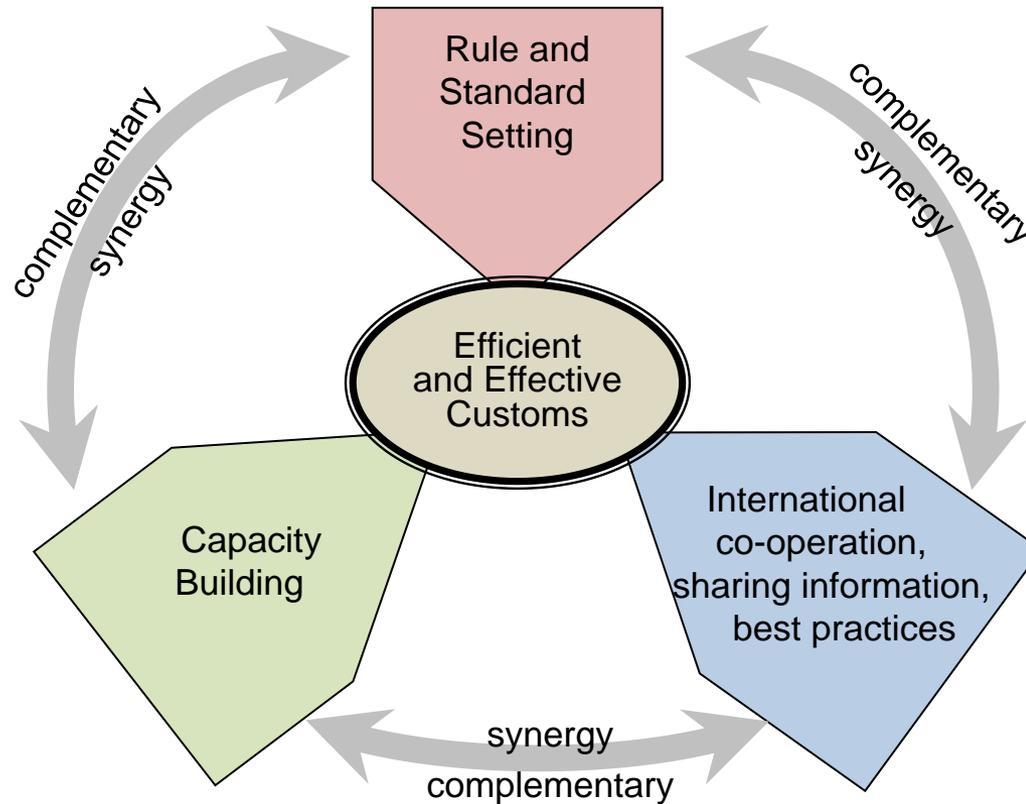


...which promotes





WCO key activities

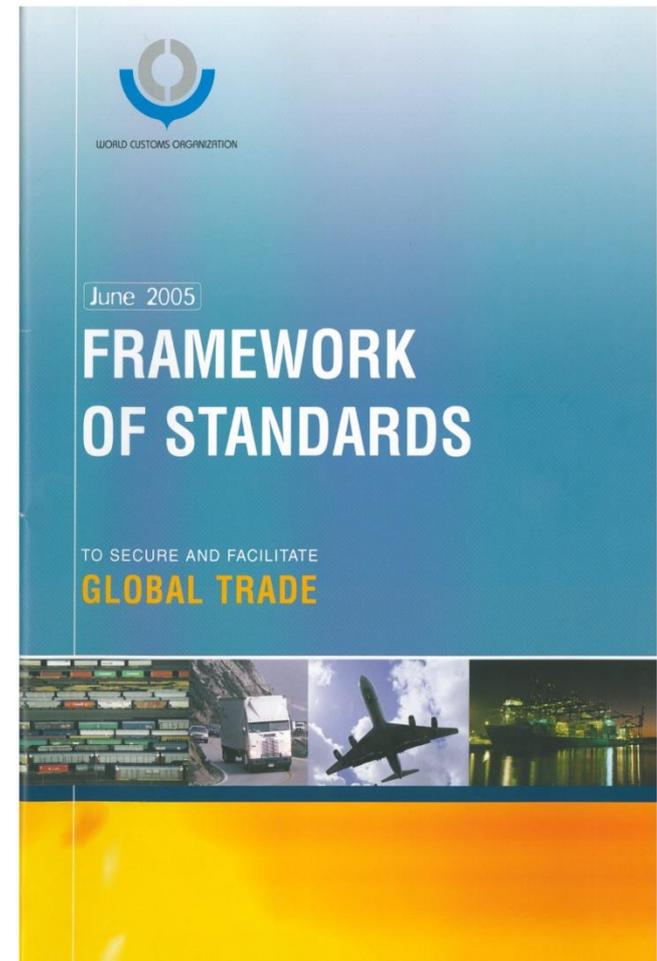




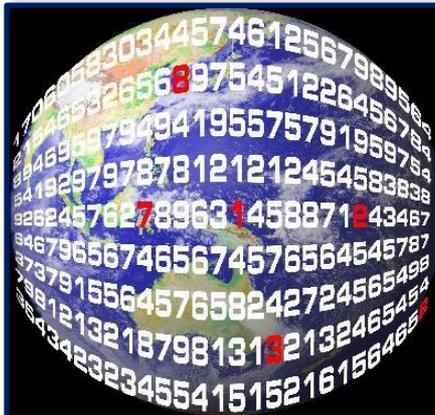
WCO AEO Programme

a part of the SAFE Framework of Standards

- The global supply chain is vulnerable to terrorist exploitation.
- Customs administrations well placed to provide increased security to the global supply chain.
- SAFE Framework of Standards
 - *secures and facilitates global trade.*
 - *provides overarching framework for the Security Programme*
- 169 Members have signed letter of intention to implement SAFE



SAFE Framework of Standards to Secure and Facilitate Global Trade



ADVANCE ELECTRONIC INFORMATION

Harmonizing advance electronic information requirement on inbound, outbound and transit shipments.

RISK MANAGEMENT

Commit to employing a consistent risk management approach to address security threats.

OUTBOUND INSPECTION

Outbound inspection of high-risk consignments being exported, preferably using non-intrusive inspection methods.

BUSINESS PARTNERSHIPS

Customs will provide benefits to businesses that fulfils supply chain security standards and best practices.



Authorized Economic Operator (AEO) and MRAs

AEO is a party involved in the international movement of goods in whatever function that has been approved by or on behalf of a national Customs administrations as complying with WCO or equivalent supply chain security standards.



WCO AEO CRITERIA

Eligibility criteria (SAFE FoS, Annex IV):

- Demonstrated Compliance with Customs Requirements,
- Satisfactory System for Management of Commercial Records,
- Financial Viability, and
- Consultation, Co-operation and Communication
- Education, Training and Awareness
- Information Exchange, Access and Confidentiality
- Security (cargo, conveyances, premises, personnel and trade partners),
- Crisis Management and Incident Recovery
- Measurement, Analysis and Improvement



WCO AEO CRITERIA (continuation)

Eligibility criteria (SAFE FoS, Annex IV):

- Demonstrated Compliance with Customs Requirements,
- Satisfactory System for Management of Commercial Records,
- Financial Viability, and
- Consultation, Co-operation and Communication
- Education, Training and Awareness
- Information Exchange, Access and Confidentiality
- Security (cargo, conveyances, premises, personnel and trade partners),
- Crisis Management and Incident Recovery
- Measurement, Analysis and Improvement
- Any Economic Actor in the international supply chain (e.g. manufacturers, importers, exporters, brokers, carriers, consolidators, intermediaries, ports, airports, terminal operators, integrated operators, warehouses, distributors and freight forwarders)



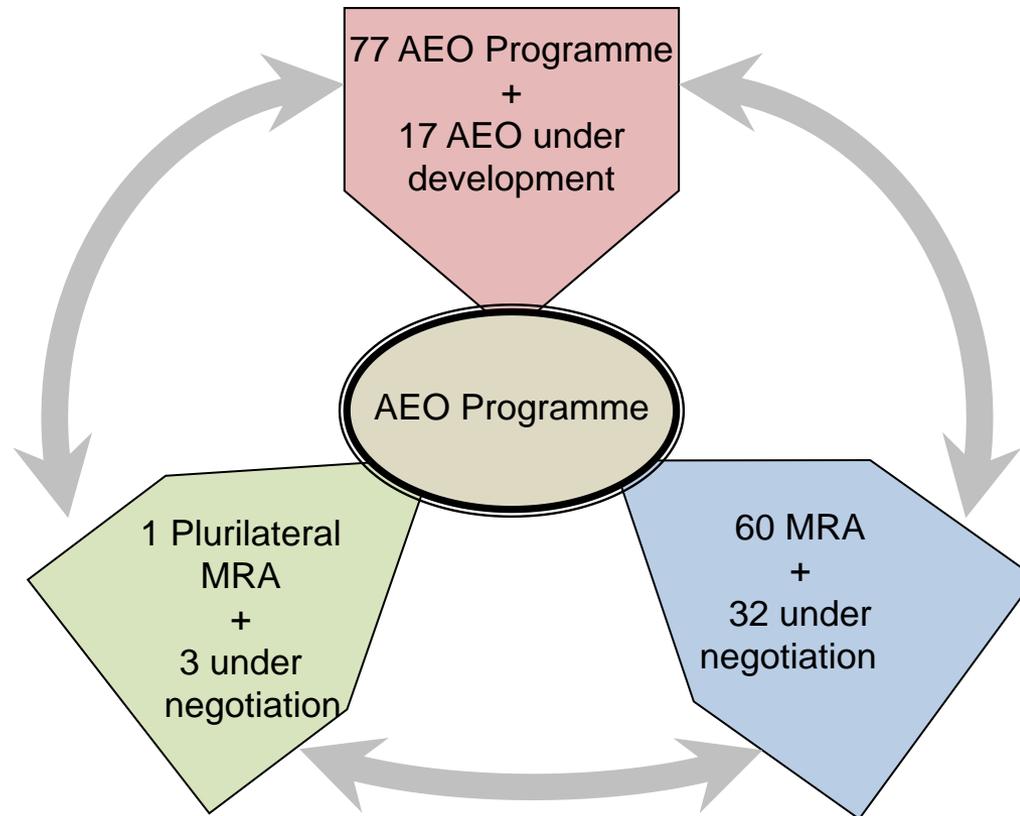
WCO AEO Benefits

Precision, Speed, Predictability, Market Access:

- Competitive advantages provided to AEO companies,
- Increased improvement of efficiency of company's internal processes,
- To be reliable partners for Customs,
- Reduction of number of controls and time needed for clearance,
- Direct benefits from other countries in case of MRA
- Certification/logo as reliable, predictable and consistent partner
- Insurance in case of incident or terrorist act
Crisis Management and Incident Recovery

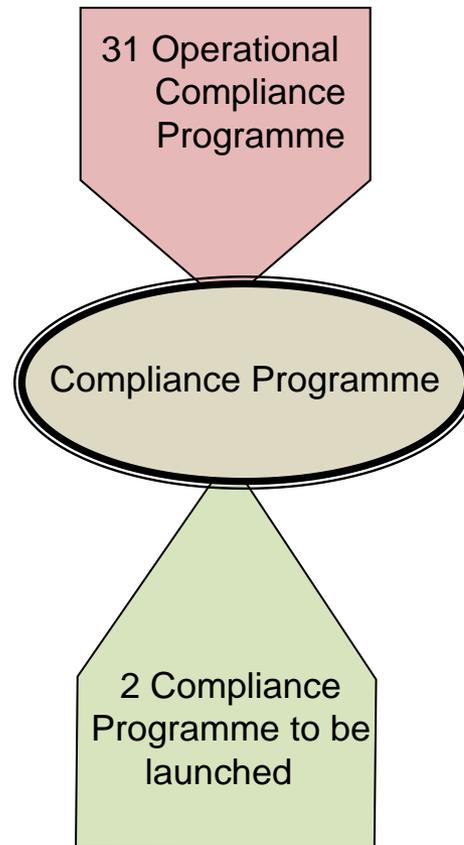


Global View AEO Implementation





Global View Compliance Programme Implementation





Global View Implementation

What is the difference with the WCO AEO compared with Compliance Programme and WTO TFA Authorised Operator?

WCO AEO requires (among others) both security requirements and appropriate record of compliance

- a system of managing records to allow for necessary internal controls;
- financial solvency, including, where appropriate, provision of a sufficient security or guarantee; and
- supply chain security.

Compliance Programme security requirements such as those prescribed in Annex IV of the SAFE 2015 are not specifically included in a Compliance programme

- Compliance programme may not have common specified criteria and standards

Authorised Operator, the focus is on trade compliance and supply chain security may be one of the component, while AEO must always comply with a range of security standards

- Specified criteria not mandatory- varied models of the scheme, the Authorized Operator (AO) could be an
- Authorized Person (AP) of the Revised Kyoto Convention and/or
- Authorized Economic Operator (AEO)



Global View Implementation

What is the difference with the WCO AEO compared with Compliance Programme and WTO TFA Authorised Operator (continuation)?

SAFE AEO is more comprehensive

- SAFE AEO has one single definition
- A more standardized and structured approach
- SAFE AEO has one single definition
- A much wider dimension
- Seamless Mutual Recognition Agreements
- If a Member successfully implements SAFE AEO, it complies with WTO TFA AO
- Stepping stone approach

What is new in AEO and MRA?



- AEO Validator Guide
- AEO Validator Training Modules
- Mutual Recognition Arrangement/Agreement (MRA) Strategy Guide
- MRA Implementation Guidance
- Advance Cargo Information (ACI) Implementation Guidance
- Updated Integrated Supply Chain Management Guidelines
- Recommendation and Guidelines on Trader Identification Number (TIN)
- Handbook on Data Analysis
- Frequently Asked Questions (FAQ) on linkages between the SAFE AEO Programme and Article 7.7 of the WTO TFA



SAFE FoS 2018

**What's
new in
AEO
&MRA
?**

Advance electronic data requirements for
Post

Cooperation with other government agencies entrusted with regulatory authorities over weapons, hazardous materials, passenger control

Harmonization of data filing requirements and Single Window concept for interagency cooperation

Comprehensive list of AEO benefits

Linkages between AEO Programme and Authorized Operators of Article 7.7 of the WTO TFA

A number of new and updated tools

Lessons Learned & Way Forward



Harmonised implementation of all three Pillars

Involvement of OGAs in the design and implementation of AEO programme

Harmonization with other security programmes

Expansion of AEO programme to E-Commerce stakeholders

Effective security validation

Regional/plurilateral approach to AEO programmes and MRAs

WTO TF Article 7.7vs WCO AEO

Recognition of AEO status of service providers in MRAs



Thank you for your attention!

For further details :

SAFE Package 2018

http://www.wcoomd.org/en/topics/facilitation/instrument-and-tools/frameworks-of-standards/safe_package.aspx