



**PROGRAMME  
OF THE  
2<sup>ND</sup> MEETING OF THE COMCEC TRADE WORKING GROUP**  
(October 31<sup>st</sup>, 2013, Ankara)  
*“Improving SMEs Access to Trade Finance in the OIC Member States”*

**08.30-09.00 Registration**

**09.00-09.15 Opening Remarks**

**09.15-09.30 COMCEC Trade Outlook**

- Presentation: *Ms. Vildan Baran*  
*Planning Expert*  
*COMCEC Coordination Office*

**09.45-11.00 Financing International Trade: Concept, Challenges and Global Trends**

- Presentation: *Mr. Alexander Malaket*  
*President*  
*OPUS Advisory International*

- Questions & Answers

**11.00-11.15 Coffee Break**

**11.15-12.30 Overview of the Trade Finance Practices for the SMEs in the OIC Member States**

- Presentations by the Member States:

- What are the available trade finance institutions for SMEs in the Member States?
- What are the Obstacles faced by the SMEs?
- Is there any study/plan to meet the needs of the SMEs in the area of Trade Finance?

- Remarks by the representatives of International Institutions

**12.30-13.30 Lunch**

### **13.30-14.30 The Role of Export Credit Agencies in Financing SMEs Exports**

- Presentation: *Mr. Alexandre Malaket*  
*President*  
*OPUS Advisory International*

-Views and Comments

### **14.30-15.30 The Role of Multilateral and Regional Financing Institutions in Financing SMEs Exports**

- Presentation: *Mr. H. Scott Stevenson*  
*Senior Manager, Trade and Supply Chain Solutions*  
*International Finance Corporation, (World Bank Group)*
- Presentation: *Dr. Ahmet Şuayb Gündoğdu*  
*Manager, Corporate and Structured Finance Department*  
*ITFC (IDB Group)*

- Questions and Answers

### **15.30-15.45 Coffee Break**

### **15.45-16.30 Best Practices in Financing SMEs Exports**

- Presentation: *Mr. Torek Farhadi*  
*Senior Adviser, Access to Finance for SMEs*  
*International Trade Centre (ITC)*

- Views and Comments

### **16.30-17.15 Utilizing the COMCEC PCM**

- Presentation: *Mr. Deniz Göle*  
*Planning Expert*  
*COMCEC Coordination Office*

- Questions and Answers:

### **17.15-17.45 Closing Remarks**