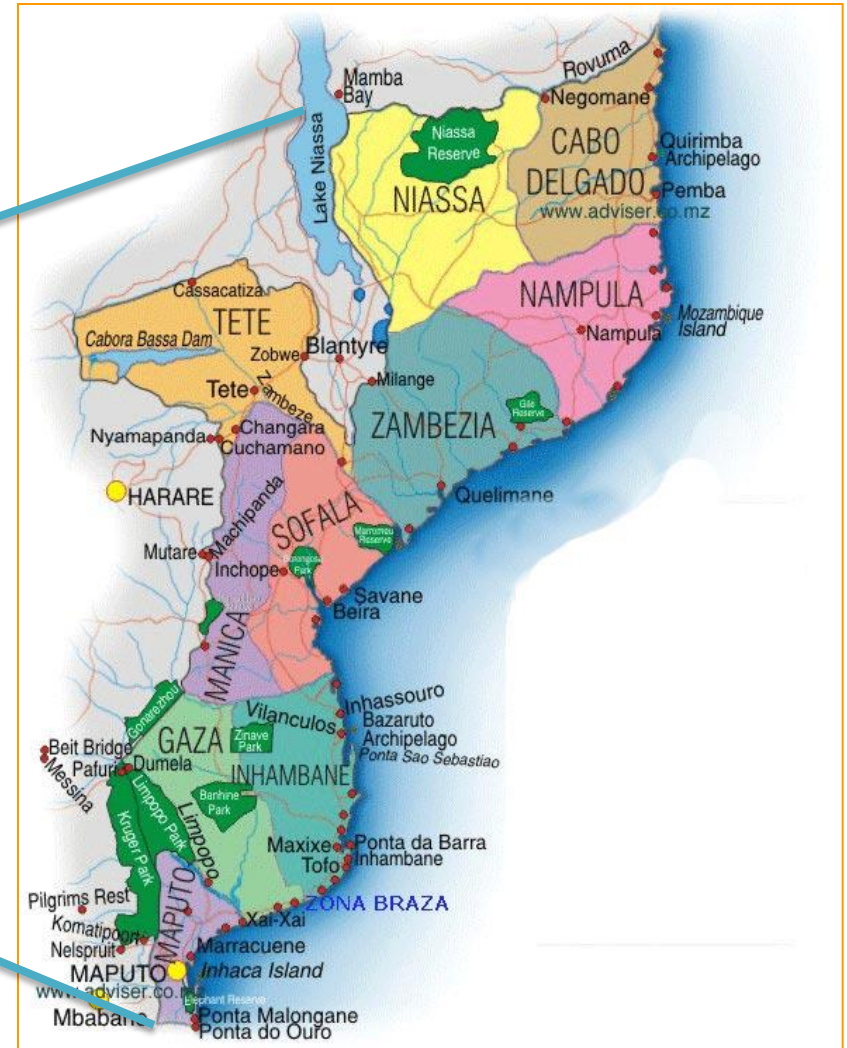
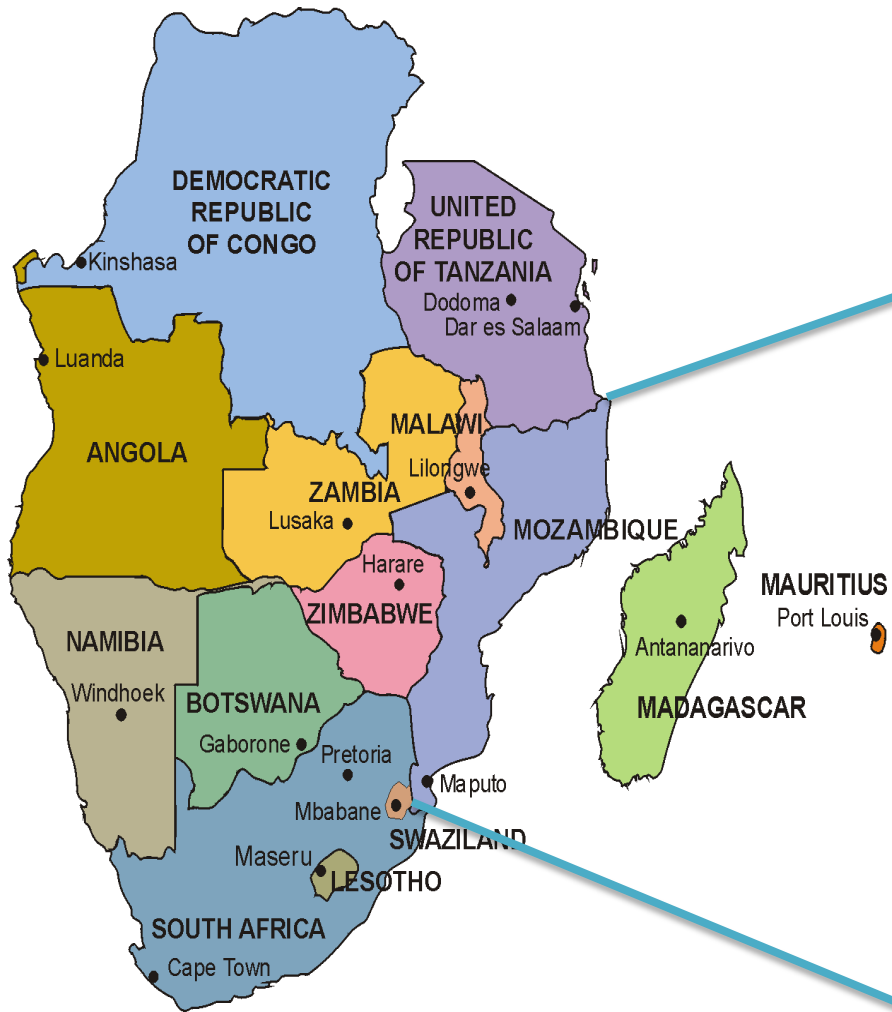


Mozambique

Africa's Emerging Tourism & Investment Destination



MOZAMBIQUE



Well Come to Mozambique

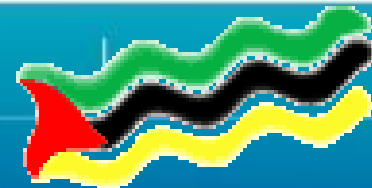
Quick information

- **Location:** Straddles Southern & East Africa
- **Total Area:** 799 380 Km²
- **Coastline:** 2,750km on the Indian Ocean
- **Oficial Language:** Portuguese (English is widely spoken)
- **Population:** 23.049.621
- **Capital:** Maputo
- **Ecology:** wide variety of flora and fauna



KEY PRINCIPLES

- Adoption of **sustainable tourism** and biodiversity conservation **planning**
- **Public-private partnership** and **involvement of local communities** in the process of developing sustainable tourism;
- Focus on ecosystem management integrated with tourism product development, market diversification and niche markets



INSTITUTIONAL FRAMEWORK

- **The authority for tourism development is the Ministry of Tourism.**
- **Main Areas of Intervention:**
 - **Tourism and Hotel Industry**
 - **Conservation Areas**
 - **Tourism Promotion**
 - **Licensing of Casino and Gambling**

Legal Framework for Investment

- Investment Law, n° 4/93 of 24th June
- Regulation on Investment Law, n° 43/09 of 21th August
- Code of Fiscal Benefits Law, 4/09 of 12th January
- Tourism Law, 4/2004 of 17th June
- Land Law, 19/2007 of 1th October

TOURISM GROWTH IN MOZAMBIQUE

In last couple of years, tourism has shown a steady growth and contribution in the economy.

Year	2009	2010	2011	2012	2013	Var. % (13/12)
Tourism Revenues (in Millions USD)	195,6	197,3	231,1	248	222,8	-10,2
International Visitors	1.711.147	1.836.143	2.012.640	2.205.853	1.969.716	-11
Investments Approved (in 10 ³ USD)	615.983,55	740.809,16	540.035,95	640.000,00	871.174,93	36,1
Expansion on bed capacity	18.412	37.550	38.461	40.800	45.403	11,2

IMPLEMENTATION OF TSA ON PROCESS

BASIC DATA OF TOURISM SECTOR

HOSPITALITY INDUSTRY

- **45.403** Beds to host tourists,
- 127 travel agencies
- 40,000 employment created (50% women)

CONSERVATION AREAS

The conservation areas occupies about 25% of the National Territory

- 6 National Parks
- 8 National Reserves
- 15 Hunting Blocks
- 19 Game Farms
- 3 Community based natural resource Management
- 3 TFCA (Lebombo, Limpopo and Chimanimani)

OUR GOAL

To Develop and Position Mozambique as a Premium Tourism Destination with emphasis on:

- ❑ Quality Coastal Resorts, linked with
- ❑ Diversity of Eco-tourism and Adventure Opportunities, and
- ❑ Cultural Experiences

STRATEGIC PRODUCTS

Sand, Sea, Sun



Eco-tourism



Culture



Water Sports



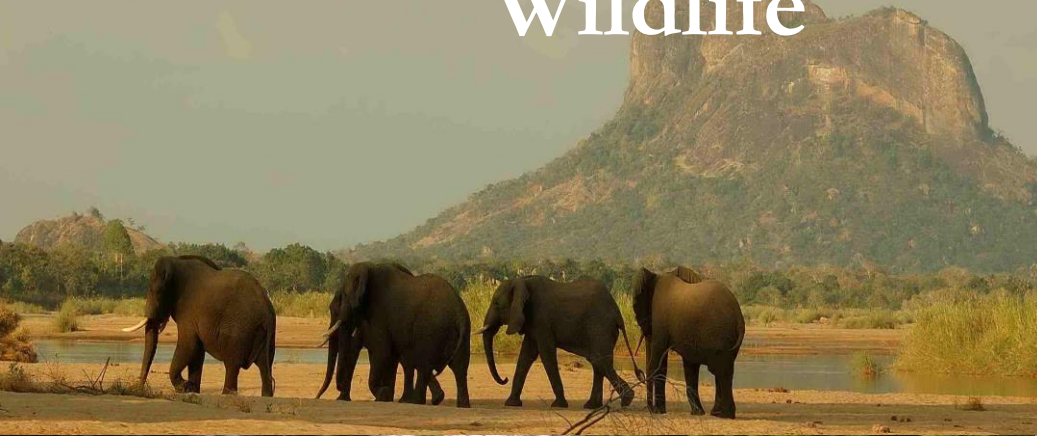
Adventure



Entertainment



Wildlife



Gorongosa



Pristine Beaches



SEA BIG FIVE



Culture



Mozambique Island



MARKET OPPORTUNITIES

Camping



Domestic



Youth



Luxury



Business



Niches



OPPORTUNITIES FOR INVESTMENT

The main areas for investment:

Priority Areas for Tourism Investment (PATI's);

- Mozambique Tourism Anchor Investment Program
- Northern Arc Project

National and Trans-frontier Conservation Areas;

Communities based lodges and eco-tourism enterprises;

Kapulana Hotel and Resort Project



**Waterfront of Pemba
– Eastern Side**
(Existing Situation and
proposal)



OPPORTUNITIES FOR INVESTMENT

Conservation Areas



The Conservation Vision

Biological natural resources and their ecosystems consisting of a wide biodiversity of healthy flora and fauna species duly conserved for the benefit of human beings, thus contributing to preservation of life, economic growth and eradication of poverty in Mozambique.

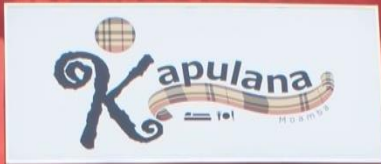
Investment opportunities

- Concessioning opportunities in National Parks and Reserves and in hunting areas;
- The Concessioning process follows international standards of tendering.
- Transfrontier conservation areas are major current opportunities;
- As part of the SADC efforts the Boundless Southern Africa, Mozambique is offering opportunities in Limpopo TFCA.

OPPORTUNITIES FOR INVESTMENT

Kapulana Hotel and Resort Project

Kapulana Hotel & Resort



Existing Kapulana Hotels

- Government initiative (built by government funds and managed by private sector);
- Small unity accommodation hotels (8-16 rooms);
- Located in rural areas;
- Budget accommodation for incentive of domestic tourism.
- 2 working; 3 finished, to be opened in 2014;
- 3 under-construction and to be opened in 2014.

MOZAMBIQUE NEEDS PARTNERS FOR INVESTMENT IN:

- ✓ Conservation and sustainable use of wildlife;
- ✓ Development of Integrated Resorts and community Based tourism;
- ✓ Supporting basic infrastructures (under PPPs, BOTs and others schemes);
- ✓ Development of Highly Skilled and Professional Work Force; and
- ✓ Competitive Aviation Sector.

Why Investing in Mozambique?

- ✓ **Good and Stable Macroeconomic Environment:**
 - Fast-Growing Economy: 7.6% average GDP growth in the last decade ;
- ✓ **Infrastructure under massive improvement:** Transport infrastructure, Ports and “Development Corridors” serving landlocked neighboring states, Incremental Power Generation and Transmission Lines and Telecom investments.
- ✓ **Tourism Zones:** Specific areas identified and protected by law for tourism development;
- ✓ **Improving Protected Areas network for biodiversity conservation**



**THANK YOU
KHANIMAMBO**

