

14th Meeting of COMCEC Agriculture Working Group

The Role of Cooperatives in Sustainable Food Systems:

Pankobirlik Model



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Importance of Sugar

Importance of sugar in nutrition

WW1 period sugar prices

x65

The difficulty and importance of keeping farmers in sugar production

Risks and uncertainties in the world





For Food Sovereignty

Our Food System Cycle







Everything starts by producing



- Sugar beet production in 13,750 settlements,
- Approximately 1,414,000 members,
- 31 Sugar Beet Cooperatives and 314 branch offices
- Local employment for 12 thousand people





Production

Planned Production for Sustainable Agriculture

Processes of Agricultural Production for Farmers

Planning

- 1. Making production decision.
- 2. Determining which product will produce.
- 3. Determining where and how inputs such as seeds and fertilizers will be obtained.
- 4. Determining how to finance the costs up to harvest.
- 5. Determining whom and where to sell the harvested product.





Planned Production for Sustainable Agriculture

Member of Pankobirlik's Farmers are Happy

Because;

Planning

- Land use planning can be made years ago.
- In addition to sugar beet, our farmer cultivates potatoes, corn and sunflowers.
- Our farmers receive the support of the cooperative affiliates in financing the production of the contracted crop with the in kind and cash advances in the production process.
- Cooperatives that have an investment in processing agricultural products ensure the transfer of some or all of the added value generated from the product to the farmer.















Agri-Industry Integration



Our 3 companies are in place of the ISO 500 list.

Integrated Approach to Agriculture

Industry and Affiliates

| Integrated Approach to Agriculture | | | |
|------------------------------------|----|--|-------------------|
| • | 7 | Sugar Factory | |
| • | 1 | Liquid Sugar Production Factory | Sugar |
| • | 1 | Candy factory | Jugar |
| · | 1 | Bioethanol Production Plant | |
| • | 1 | Milk Production Ranch | |
| • | 1 | Frozen Finger Potato Production Facility | Other Products |
| • | 1 | Meat-Milk Products Integrated Production Complex | X |
| | 1 | Raw Oil Factory | |
| • | 1 | Seed Production and Processing Plant | |
| • | 10 | Feed Plant | Inputs |
| • | 1 | Drip Irrigation Systems Production Plant | |
| • | 9 | Agricultural affiliates | |
| • | 19 | Various affiliates | Affiliates |
| • | 2 | Shareholding at coal company | |
| • | 3 | Thermal Powerplant | Energy generation |





We Add Value to Labor: Branding



Branding

Doğrudan Market



Doğrudan Döner

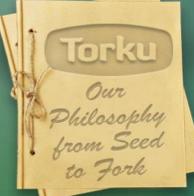


Ziyafet Restaurants











We Add Value to Labor: Branding



Branding

Certificates and Awards

ISO- 9001 Quality Management System Certificate ISO- 14001 Environmental Management System Certificate FSSC- 22000 Food Safety Management System Certificate TSE- Halal Certificate of Compliance

Other certificates: http://torku.com.tr/tr/icerik/detay/329/sertifikalar-ve-kalite-belgelerimiz



Istanbul Brand and Career Summit



8 awards at the International Food Summit.





From Local to World

International memberships

IRU "International Raiffeisen Union"



CIBE "International Confederation Of European Beet Growers"



WABCG "World Association Of Beet And Cane Growers"









We Grow the A Team of Food and Agriculture





- Our university consists of Faculty of Agriculture and Natural Sciences, Faculty of Engineering and Architecture, Faculty of Social Sciences and Humanities.
- Konya Food and Agriculture University is ranked 15th among 68 foundation universities in 2019 with a research budget of approximately 30.000.000 TL.
- In cooperation with Pankobirlik, a Cooperative Research Center has been established within the university.





In 2006, a drip and sprinkler irrigation production plant was established as a subsidiary of Pankobirlik in Konya to ensure the efficient use of water.

Soil is another resource that is scarce and valuable as much as water in agriculture. Pankobirlik fulfills its responsibilities with the training of farmers in order to transfer modern agricultural techniques to the farmers and to protect the soil.



As a cooperative model, Pankobirlik reduces production and consumption distances by making local production as opposed to large-scale companies, thus reducing carbon gas emissions and product losses during transportation.







Environment

• Our affiliates Konya Seker, planted over 20 million trees in 9.400 decares of collective forest areas, created in 66 different locations on 273 separate forestation courses, on 4.550 km distance on highways, which connect Konya to neighboring provinces and village roads.

To plant as many trees as the population of Turkey Project Received Civil Society Awareness Award of the Year in 2017

5th June World Environment Day Message:

"We are not willing to settle for 20 million saplings we planted for a greener environment and a cleaner future. We aim to planting seedlings up to the population of Turkey. Happy World Environment Day!''













Steam Pulp Drying
Plant



Molasses

Sugar beet pulp



Packaged Pulp Production Plant



Bioethanol Production Plant



Organic Fertilizer Production Plant



Liquid Carbondioxide Production Plant



Dry Ice production Facility

We use the waste product of one plant as the input of our other plant.





instead of spending energy to cool condensed water in cooling towers



Save %50 water use of Konya Şeker Campus

- Agricultural irrigation



Pisciculture Plant



Modern Greenhouses

Zero energy cost



Industrial Waste Water Treatment Facility



Trigen Powerplant



Produce energy for the cooling and heating of Cumra Campus

60 decare area

Organic tomato

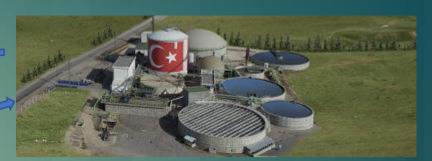
We use the waste product of one plant as the input of our other plant.











Frozen Finger Potato Production Facility

Biogas Plant

Undersize potatoes



Potato Starch Production Plant



Natural Storage

We use the waste product of one plant as the input of our other plant.





Policy Suggestions

- Cooperatives are the guarantees of the sustainability of agriculture and food with the activities that increase the welfare of many farmers engaged in small scale production.
- In almost every crisis that occurs in the world, the cooperatives can continue their existence and function without interruption.
- With the cooperative-style production model, consumers have the opportunity to know that what they eat, who produces it, and under what conditions this products obtained.
- The labor of small family farmers are valued, they have a share in the added value of their product, participate in the processing of their product, earn additional income, and they get utilisation from the increasing the welfare and social level of rural cooperatives and enterprises.



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Policy Suggestions

- Turkey's self-sufficiency rate for sugar is the highest level due to the fact that Pankobirlik reduce the input costs of farmers and has the role of promoting production.
- In the face of today's changing market conditions and policies, we live in an economy where producers can continue agricultural production only with the help of organizing. Thus, we believe that the implementation of the Pankobirlik model by other cooperatives will contribute to the reduction and disappearance of food security concerns in the member countries of the Organization of Islamic Cooperation.







Policy Suggestions

- Increasing the effectiveness of agricultural cooperatives in OIC member countries and
- Cooperation between agricultural cooperatives in OIC member countries should be promoted and implementation of joint projects should be raised.





