



# **MODERNIZATION OF BORDER CROSSING POINTS IN TURKEY**

**27 February, 2014  
Ankara /TURKEY**

# Modernization of BCPs



## LEGAL BASIS:

:Law No.3996 (1994)

:Protocols between parties

## PARTIES of COOPERATION:

-Ministry of Customs and Trade: Public Administration

- Private Companies/Associations

# Modernization of BCPs



A Model based on **Public-Private  
Partnership:**

**Build-Operate-Transfer**

**Applied in Land Borders across  
Turkey**

# Modernization of BCPs



## Partnership with PRIVATE PARTIES (PROTOCOLS):

- UND- Association of International Transporters
- UMAT –Private Company
- GTI-Private Company

# BUILD-OPERATE-TRANSFER MODEL



## BUILD

- The border gate facility is rebuild.
- **Financed by private party**

## OPERATE

- Operation of commercial facilities
- Operating activities

## TRANSFER

- Transfer of facilities to the public free of charge

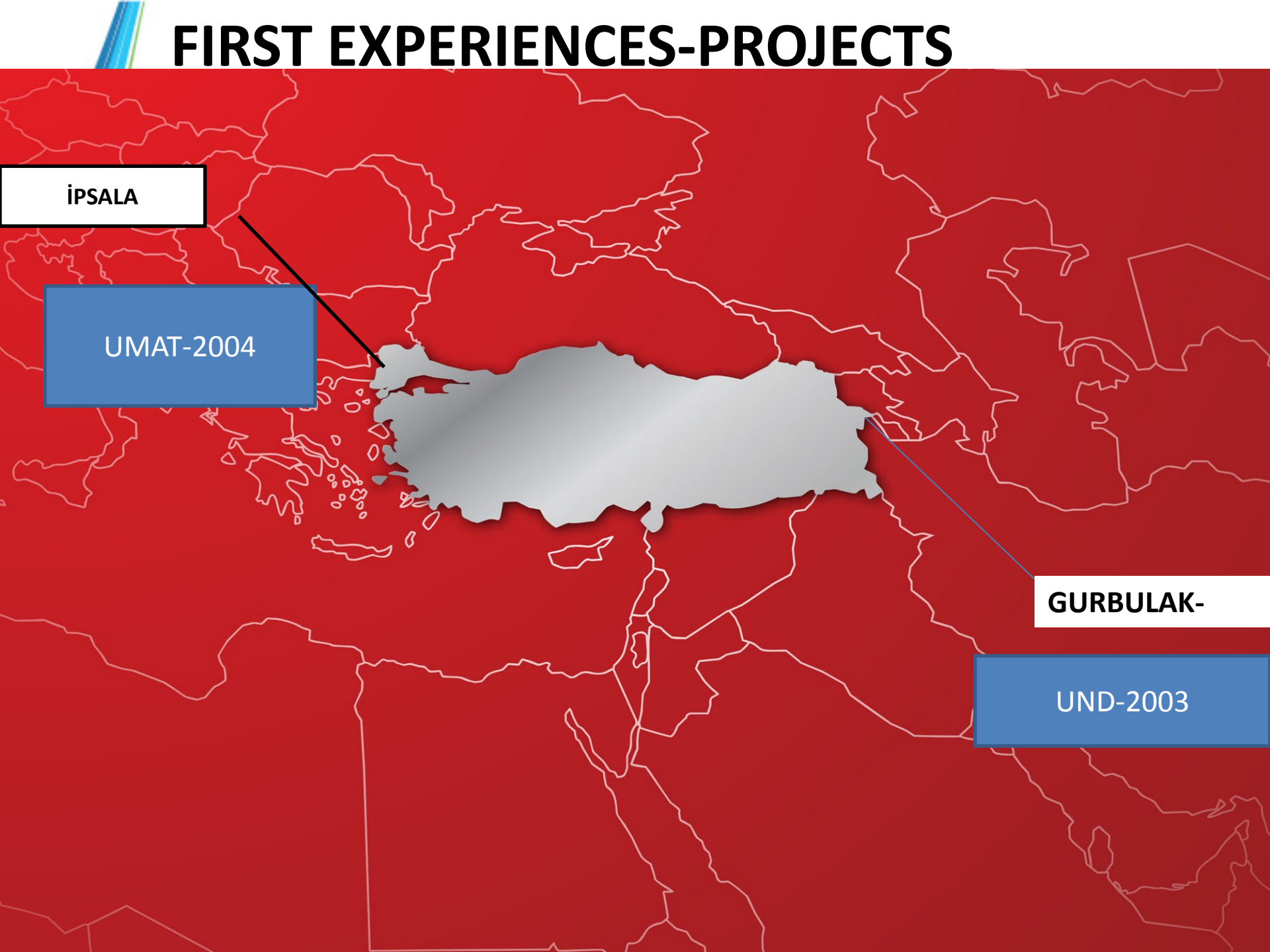
# FIRST EXPERIENCES-PROJECTS

İPSALA

UMAT-2004

GURBULAK-

UND-2003



# Modernization of BCPs



**Since 2005- Partnership with GTI**

-GTI-Private Company

(partners : the Union of Chambers and  
Commodity Exchanges of Turkey (TOBB) and 137  
Local Chambers all around Turkey

# COMPLETED PROJECTS

HAMZABEYLİ

SARP

KAPIKULE

HABUR

CİLVEGÖZÜ

NUSAYBIN



# Modernization of BCPs



PURPOSE of BOT model:

**Changing the ineffective and inefficient buildings/premises into new ones ,**

- By suitable architectures,
- Enabling rapid customs transactions,
- Responding technological innovations,
- Providing contemporary environment for the users.

# Modernization of BCPs Kapıkule (Turkey-Bulgaria) (Before Modernization)



# Modernization of BCPs Kapıkule (Turkey-Bulgaria) (After Modernization)



# Modernization of BCPs Kapıkule (Turkey-Bulgaria) (After Modernization)



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# UPCOMING PROJECTS

Protocols already signed:17.05.2012  
(the so-called PACKAGE PROTOCOL)

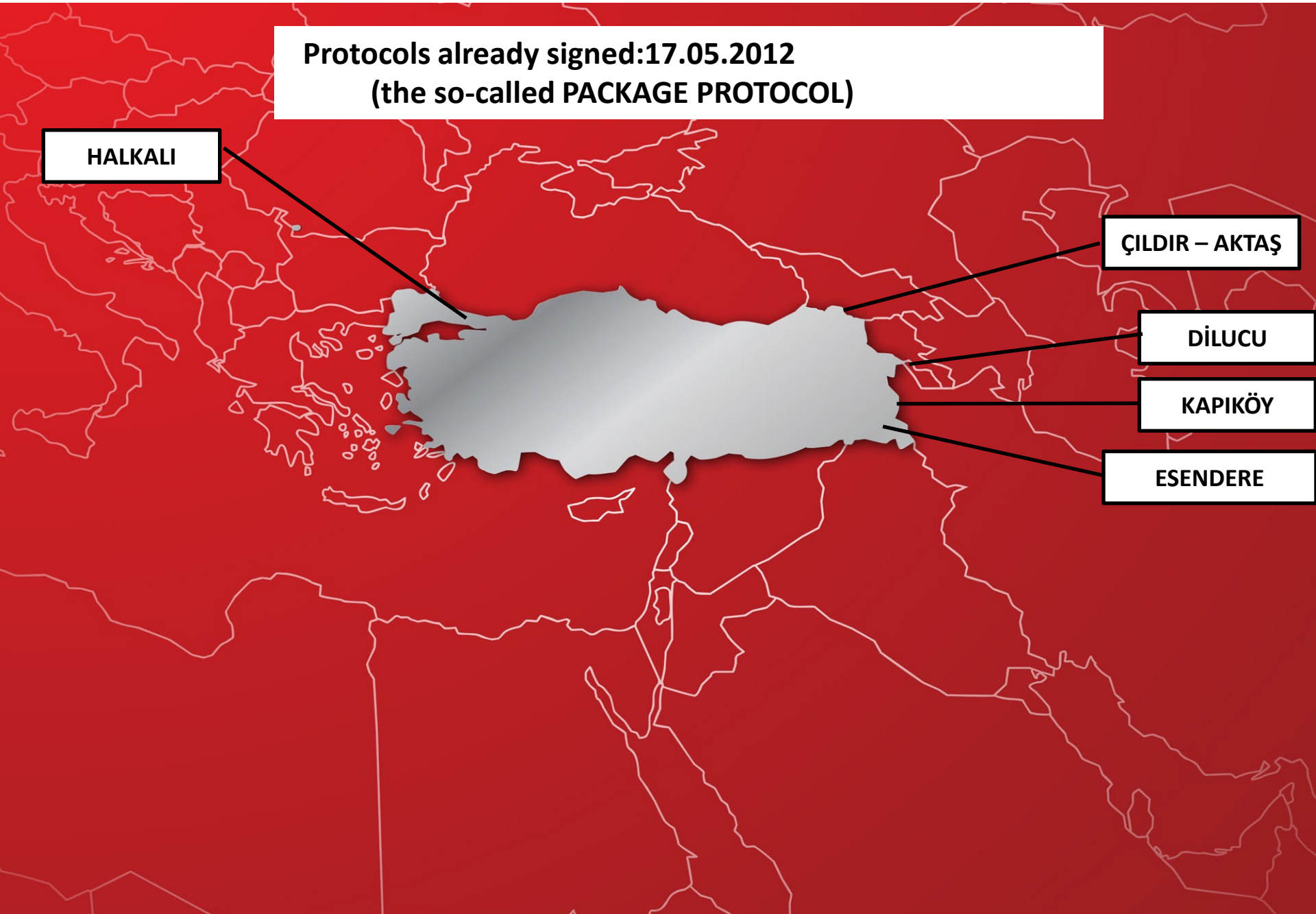
HALKALI

ÇILDIR – AKTAŞ

DİLUCU

KAPIKÖY

ESENDERE



# FUTURE PROJECTS



DEREKÖY

TÜRKGÖZÜ

AKÇAKALE

KARKAMIŞ

ÖNCÜPINAR

YAYLADAĞI

# Modernization of BCPs



**Paves the way for further  
INNOVATIONS!**



INTERNATIONAL COOPERATION

# Joint Use of Border Gates



**A Model based on International  
Cooperation:**

**Turkey – Georgia**

**pilot is on the way!**

# Joint Use of Border Gates



## International Legal Basis:

**-WCO-Revized Kyoto Convention**

**-1982 International Convention on  
the Harmonization of Frontier  
Controls of Goods (UN ECE)**

# Different Models in Operation



**Concept:** Joint or juxtaposed customs offices ➡ joint customs control

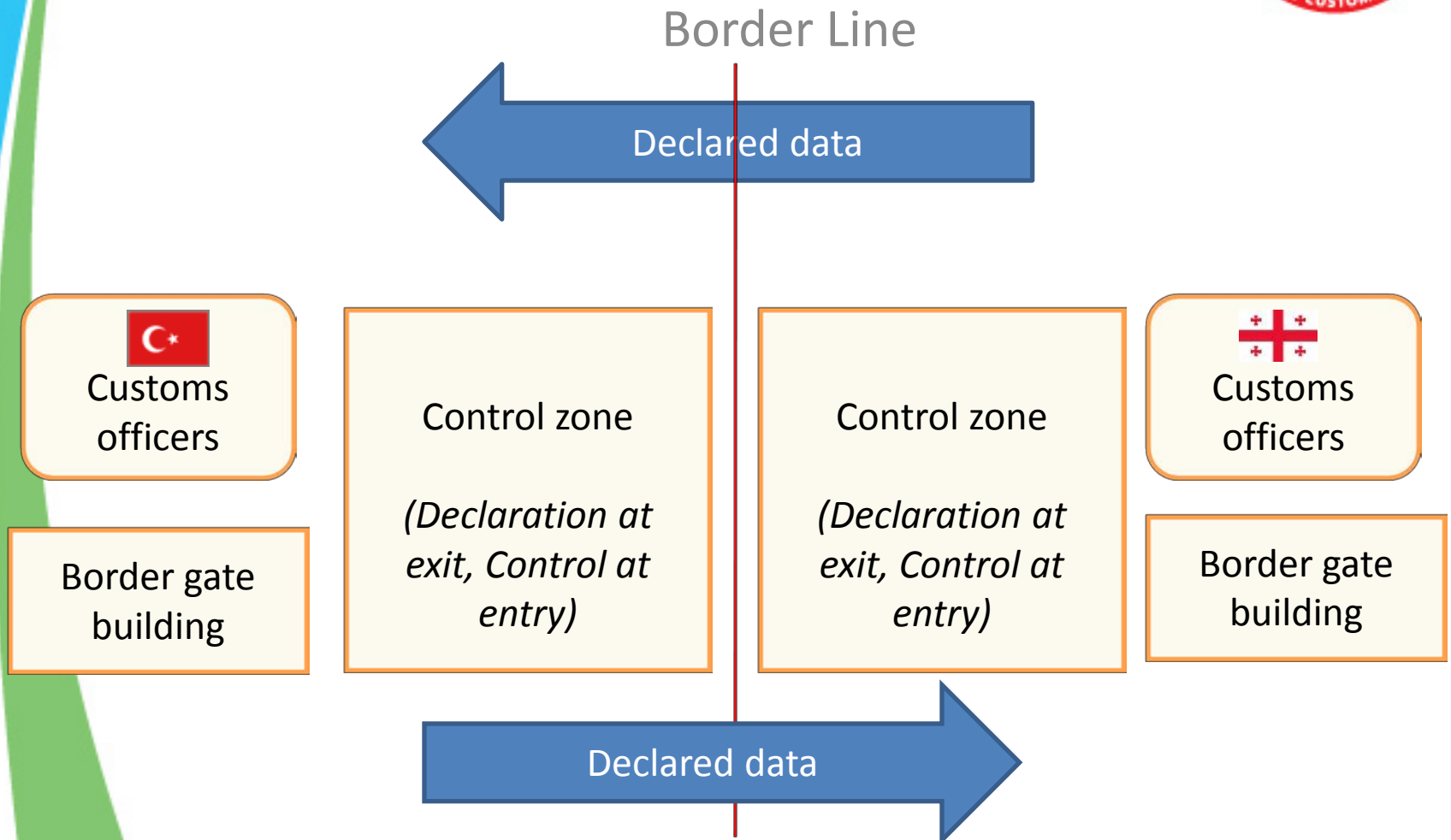
- Aims at simplification and harmonization of border procedures.
- Elimination of duplicated controls and processes.



Several models as also cited  
in the UNECE-OSCE  
Handbook

# Turkey-Georgia

(Agreement signed on 08.10.2010)



# The Partners



## **TURKEY-GEORGIA**

- **MoU signed on 11.06.2010.**
- **Agreement signed on 08.10.2010.**
- **Protocol on Customs Procedures signed on 24.05.2011.**
- **Protocol on Data Exchange signed on 27.10.2011.**
- **Technical Provision Document on Data Exchange signed on 11.05.2012.**



# **Prerequisites before action**

**Political will**

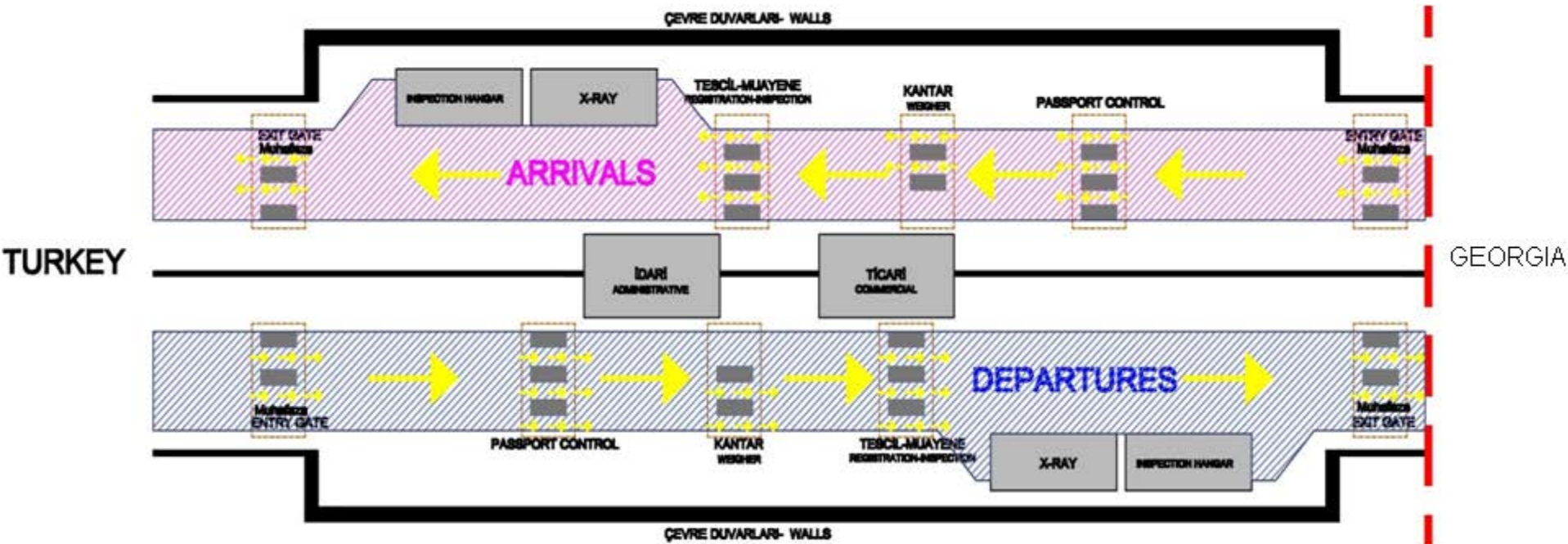
**Administrative strategy**

**Motivation of staff**

## **WORK DONE**

- **Analysis of current workflows**
- **Determination of needs and priorities**
- **Approach and consultations**
- **Training**

# Current Exit Procedure



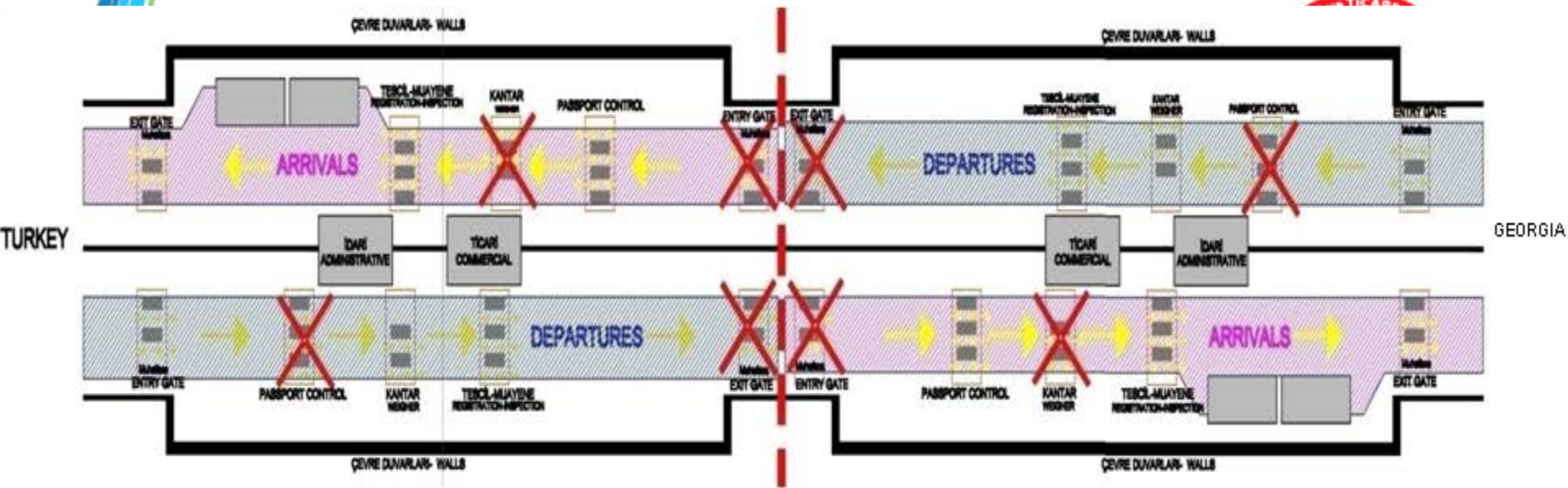
- 1) Customs Enforcement field entrance record
- 2) Passport
- 3) Weighbridge
- 4) Registration and registry for Ministry of Transportation
- 5) Pay desk
- 6) Inspection
- 7) X-Ray
- 8) Customs Enforcement field exit record



# EXCEPTIONAL

- 1) Quarantine Control
- 2) Disinfection
- 3) Radioactivity Control
- 4) Agricultural Control

# Procedures in Joint Use



## EXIT

- 1) Customs enforcements record
- 2) Passport
- 3) Weighbridge
- 4) Registration, Transportation

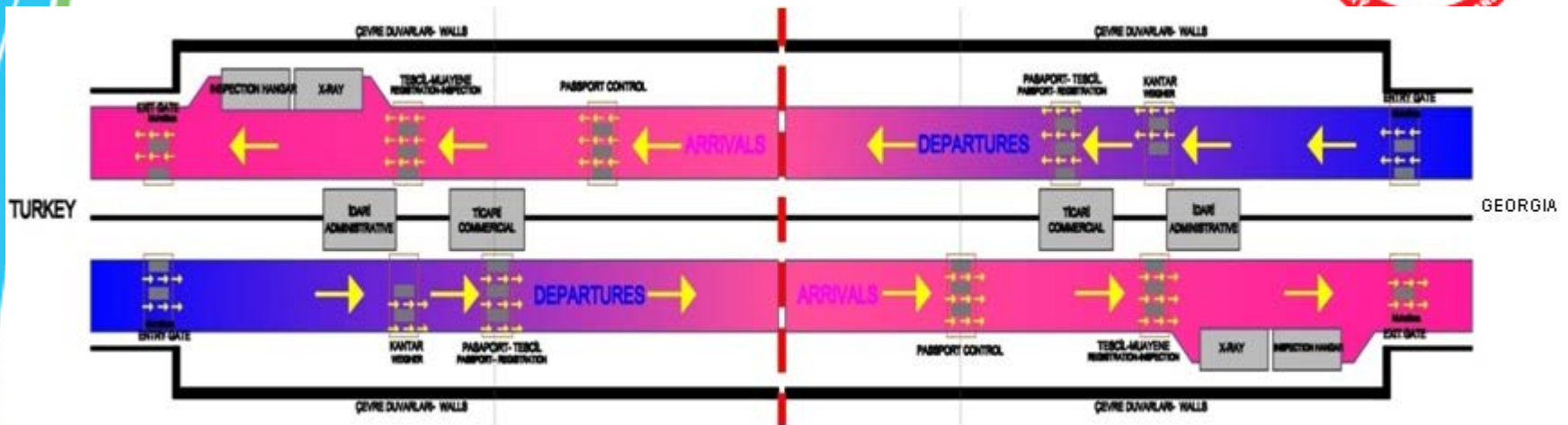
## ENTRY

- 1) Inspection
- 2) X-Ray
- 3) Customs Enforcement

## EXCEPTIONAL

- 1) Quarantine Control
- 2) Disinfection
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- 4) Agricultural Control

# Layout of Joint-use Gate



- Procedure/data entry is done only once
- Declaration is under responsibility of the country of exit, verification is carried out at the country of entry
- Smooth functioning of the system requires sharing of information and process results.

# Benefits



- Time saving by eliminating duplication
- Time saving by data exchange
- Data sharing with other institutions
- Personnel and equipment saving
- International cooperation
- Potential of expanding to the region

# Problems



- IT compatibility
- Differences in language and alphabet
- Differences in legislation
- Different international commitments
- Project planning

# Other Aspects of Border Crossings/Management



Besides other aspects, the most important feature that needs particular attention is

HUMAN RESOURCES MANAGEMENT

*Investment on customs and border staff*

—————> Training is a prerequisite

In service training policy in Turkey:

**2011- 13326 personnel-** 6 programs covered 455 staff (staff of customs offices were called back to HQ for training-courses covered variable subjects( ie.transport legislation, communication skills,intelligence,)

**2012- Around 10000 personnel**

9 programs covered 409 staff (training at Regional Directorates focused on transit/transport)

# Other Aspects of Border Crossings/Management



**In terms of training , cooperating with other countries/international organizations is also a prerequisite:**

## **Recent activities:**

- 12-16 March 2012-TCA coop. with Egypt – Customs and anti-smuggling legislation
- 19-23 November 2012, Ankara- TIR –training of Afghanistan officers:TCA+TIKA cooperation

# OSCE-UNECE Handbook of Best Practices at Border Crossings



Provides “guideline”, but does not impose a “check list”

Can be adapted to the particular needs of each MS

**A guide for government agencies + private sector**

- Up to date reference
- factual information
- Comprehensive clear picture of best practices



# THANK YOU

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