

## AGRICULTURAL INVESTMENT OPPORTUNITIES IN INDONESIA





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Directorate General of Processing and Marketing for Agricultural Products, Ministry Of Agriculture, Republic of Indonesia.

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#### THE FIVE LARGEST ISLANDS OF INDONESIA:

- Sumatera
- Java
- Kalimantan
- Sulawesi
- Papua

- $473,606 \text{ km}^2 = 47.36 \text{ million ha}$ 
  - $132,107 \text{ km}^2 = 13.21 \text{ million ha}$
- $539,460 \text{ km}^2 = 53.95 \text{ million ha}$
- $189,216 \text{ km}^2 = 18.92 \text{ million ha}$
- $421,981 \text{ km}^2 = 42.20 \text{ million ha}$

#### **GEOGRAPHICS:**

- Archipelago country >17,000 islands
- Land area: 1.8 million sq km
- 6° North latitude 11° South latitude
- 95° West longitude 141° East longitude

#### **CLIMATE:**

Tropical Climate with Dry (April-Sept) and Wet season (Oct-March).

Rainfall : Avg. 996 - 4927 mm/year

Temperature: 24° – 35°C

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#### **Indonesia Time Zone**



#### **INDONESIA ECONOMY (2012):**

Population : 250 million people

• GDP\* : US\$ 849.6 Billion

GDP\* per Capita : US\$ 3,306

 Economic Growth: 6.81% (the largest economic growth in Southeast Asia)

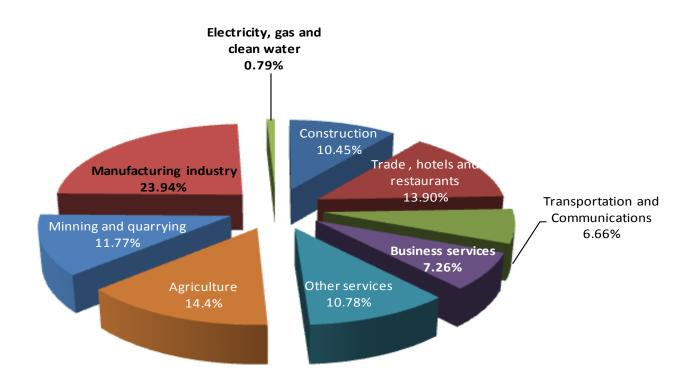
Inflation rate 4.3%







#### COMPOSITION OF INDONESIAN GDP BY SECTOR



Source: Indonesian Statistics of Republic Indonesia, 2012

## **Agriculture Development**

#### **ROLE OF INDONESIAN AGRIBUSINESS (2010)**

- Accounting for 14.4 % of its GDP.
- Absorb around 36 % of the labor force.
- Producing raw material for food industry, feed, and bio energy.
- Earning Foreign Exchange.
- Reducing poverty and unemployment.
- Contribute 45% of total value added

















#### **World Rank of Indonesia Agricultural Products**

Commodity	Production 2012 (million ton)	World Rank
Paddy	69.05	3
Corn	19.38	10
Soybean	0.85	7
Pepper	0.08	2
СРО	23.52	1
Rubber	3.04	2
Cocoa	0.94	3
Coffee	0.66	5
Tea	0.14	7
Coconut	3.18	4

## Export - Import of Indonesian Agriculture 2012 (US\$ Billion)

Sub sector	Export	Import	Balance
Food Crops	0.15	6.31	-6.16
Horticulture	0.50	1.81	-1.31
Estate Crops	32.48	4.52	27.96
Livestock	0.56	2.70	-2.44
Total	33.69	15,34	18.35

Source: Directorate General of Processing and Marketing of Agricultural Products, MOA (2012)

## **Export Value of Main Agricultural Products 2012**

Palm Oil: US\$ 20.84 Billion

Rubber: US\$ 7.86 Billion

Cocoa: US\$ 1.05 Billion

Coffee: US\$ 1.25 Billion

Source: Directorate General of Processing and Marketing of Agricultural Products, MOA (2012)

#### SOME POTENTIAL AGRICULTURAL EXPORT PRODUCT OF INDONESIA



## GENERAL REGULATION FOR FOREIGN AGRICULTURAL INVESTMENT

#### Foreign Direct Investment must be:

- Form of company: limited liability (Perseroan Terbatas or PT.) under the Indonesian law.
- The foreign investor have to joint with the Indonesian partner to establish the "Perseroan Terbatas or PT". The Article of Company must be approved by the Ministry of Law and Human Right of Indonesia.

#### Continued...

- Head Office of the company must be located in the Republic of Indonesia.
- Foreign Investment Application must be submitted to:
  - The Indonesia Investment Coordinating Board (BKPM)





#### **REGULATION ON FOOD CROPS:**

Especially for Rice, Corn,
Soybean, Cassava, Sweet potato:
Foreign capital is maximum 49%

(Government Regulation number 18 of 2010 concerning Plant Cultivating Business)

Other food crops:
Foreign capital is maximum 95%.





#### **REGULATION ON ESTATE CROPS:**

#### **Estate Crops:**

Foreign capital is maximum 95%

(Presidential Regulation Number 36 of 2010 concerning List of Negative Investment) for oil palm, rubber, cocoa, coffee, coconut, sugarcane, pepper, etc.)

#### **REGULATION ON HORTICULTURES**

The Law No. 13 of 2011 concerning Horticulture
 Foreign capital is maximum 30%



#### **REGULATION ON LIVESTOCKS**

#### Foreign capital is maximum 95 %

- The law No. 18 of 2009 concerning Livestocks and animal health
- Agriculture Ministerial decree No. 404/Kpts/OT.210/6/2002 concerning Guidance of Animal Husbandry Permission Registration.







## LAND USE RIGHT (Hak Guna Usaha/HGU)

- □ Limitation of Land Use Right (HGU): 35 years, can be extended for 30 years, and can be renewed for 30 years.
- □ Approval of extension and or renewal of the Land Use Right should be meet with evaluation result by The Land Affair Authority (BPN).
- For Land Use Right more than 20,000 hectares, the land release mechanism is gradually: First stage is 20,000 hectares, and the following release maximum 20,000 hectares depend on the result of evaluation of the previous release. If the evaluation result is good, the following land release can be given.



## INVESTMENT AREA IN AGRICULTURAL SECTOR

Investment field in agriculture sector is classified as follows (according to the Presidential Regulation No. 36 Year 2010):

#### 1. Absolutely Closed

Cultivation of Hashish plant/Marijuana (Cannabis sativa) including processing and marketing.

#### 2. Opened with certain restrictions:

- a. Reserved for the SMEs and Cooperatives:
  - Small scale business (<25 hectares, below the certain capacity for processing industry)
  - native chicken
- b. Limitation of foreign capital ownership:
  - Estate crops, Livestock →Foreign capital maximum 95%
  - Food crops (rice, corn, soybean, cassava, groundnut, sweet potato, mung bean) → foreign capital maximum 49%
  - Horticultures → foreign capital maximum 30%

#### continued...

- c. Certain Location conditions : Pig (location specified by the local government)
- d. Special Permit Requirement : Germ plasm (must have a special permit from the Minister of Agriculture)

#### 3. Absolutely Opened

All fields excluded of both the "absolutely closed" and the "opened with certain restrictions" are categorized as the Absolutely Opened.

## MAXIMUM LIMIT OF LAND EXERTION BY ONE COMPANY

Food crops (all varieties) is maximum 10,000 hectares. Especialy for Papua Island maximum 20,000 hectares.

Horticulture crops (vegetables, fruits, ornamental plants, medicine plants) there is no acreage limit, depend on the reqierement and land availability.



#### Continued...

Livestock, there is no acreage, limit depend on the requirement and land availability.

Estate crops (oil palm, rubber, cocoa, coffee, coconut, sugarcane, pepper, etc.) are (see next page):



## Maximum Acreage of An Estate Crops Plantation

	Max.		End		Capacity	
No.	Crops	Acreage (Ha)	Products	Raw Material	Unit	Volume
1	Coconut	25,000	Copra, Oil, Fiber & Others	Coconut	Pieces/day	5,000
2	Palm Oil	100,000	СРО	Fresh fruits	Ton/hour	50
3	Rubber	25,000	Sheet/latex	Liquid sap	Liter/hour	600
			Crumb Rubber	Slab	Ton/day	16
4	Coffee	5,000	Dried coffee	Wet beans	Ton/day	1.5
5	Cocoa	5,000	Dried cocoa	Wet beans	Ton/process	<b>2</b> 25

## **Maximum Acreage**of An Estate Crops Plantation

		Max.	End	Capacity				
No.	Crops	Acreage (Ha)	Products	Raw Material	Unit	Volume		
6	Tea	10,000	Green tea	Fresh leaves	Ton/day	1		
			Black tea	Fresh leaves	Ton/day	10		
7	Cashew nut	5,000	Dry nut & CNSL	Wet nuts	Ton/day	1 – 2		
8	Sugarcane	150,000	-	-	-	-		
9	Pepper	1,000	Dried pepper	Wet beans	Ton/day	4		
10	Clove	1,000	Dried clove	Wet beans	Ton/day	4		

## **Maximum Acreage**of An Estate Crops Plantation

	Max.		End	Capacity				
No.	Crops	Acreage (Ha)	Products	Raw Material	Unit	Volume		
11	Jatropha	50,000	Raw oil	Dried beans	Ton/hour	1		
12	Cotton	25,000	Fiber	Raw cotton	Ton/year	6,000 – 10,000		
13	Tobacco	5,000	Dried leaves	Wet leaves	Ton	35 – 70		

## FOOD CROPS INDUSTRY FOR INVESTMENT Terms & Conditions

No.	Food Crops	Partn er-	Max. Acreage		Appr	oved	Recom- mendation/	
110.	Subject	ship	(%)	(Ha)	Location	Capacity	Permit	
	Cultivation							
1	Staple Food Crops	✓	49	≥ 25	✓	-	✓	
2	Other Food Crops	✓	95	≥ 25	✓	-	✓	
	Seed/Seedling							
3	Staple Food Crops	$\checkmark$	49	≥ 25	✓	-	✓	
4	Other Food Crops	$\checkmark$	95	≥ 25	✓	-	✓	
5	Post-harvest	✓	-	-	✓	✓	✓	
6	Integrated	<b>√</b>	49/ 95	≥ 25	✓	<b>✓</b>	✓	

Staple Food Crops: Paddy, Corn, Groundnut, Soybean, Green bean, Cassava and Sweet potato.

Integrated : Company activity covers both cultivation and post –harvest.

Post-harvest : includes cleaning, threshing, drying, processing, preservation, packaging,

storage, quality standardization, distribution and or marketing.

Recommendation, maximum acreage & approval are provided by Ministry of Agriculture

## ESTATE CROPS INDUSTRY FOR INVESTMENT Terms & Conditions

Fototo Cuono	Doutson	Max.	•	Approved		Recom-	
No.	Estate Crops Subject	Partner - ship	Share (%)	Acreage (Ha)	Locat ion	Capacity	menda- tion/ Permit
1	Cultivation	✓	95	≥ 25	✓	-	✓
2	Seed/Seedling	✓	95	≥ 25	✓	-	✓
3	Post-harvest	✓	95	-	✓	✓	✓
4	Integrated	✓	95	≥ 25	✓	✓	✓

Estate Crops: Jatropha, Sugarcane, Tobacco, Cotton, Cashew nut, Coconut, Palm Oil, Tea, Coffee, Cocoa, Pepper, Clove, Phytopharmaca, Other Spices and Rubber.

Post-harvest: Raw Processed Products from the Estate Crops, such as - Edible Oil,
Vegetable Oil, Fat, Dried Copra, Fiber, Charcoal, Coconut Oil, Dried Clean
Beans of Cocoa, Coffee, Tea, Tobacco, White Sugar, Clove, Crumb Rubber,
Peppercorn, Thick Latex, etc.

Integrated : Cultivation and post –harvest.

Recommendation, maximum acreage and approval are provided by Ministry of Agriculture 29

## HORTICULTURE INDUSTRY FOR INVESTMENT Terms & Conditions

		Part	Max. Share (%)		Ар	proved	Recom- mendati on/Perm it
No.	Horticulture Subject	ner- ship		Acreage (Ha)	Loca tion	Capacity	
1	Cultivation	<b>✓</b>	30	-	✓	-	✓
2	Seed/Seedling	<b>✓</b>	30	-	✓	-	✓
3	Post-harvest	<b>✓</b>	30	-	✓	✓	✓
4	Integrated	<b>√</b>	30 9	-	<b>✓</b>	<b>✓</b>	✓

Horticulture: Fruits trees, vegetables crops, ornamental plants & various crops

Post-harvest: includes sorting, grading and packaging of fresh, salted and sweetened products

Recommendation, maximum acreage & approval are provided by Ministry of Agriculture

## LIVESTOCK INDUSTRY FOR INVESTMENT Terms & Conditions

	Livestock	Partner	Max.	Kalead	Approved		Recom- menda-
No.	Subject	- ship	Share (%)		Locat ion	Capacity	tion/ Permit
1	Raising	✓	-	Various	✓	-	✓
3	Post- harvest	✓	-	-	✓	<b>✓</b>	<b>✓</b>

Livestock : Layer, broiler, duck, turkey, quail bird, pigeon, goat, lamb, pig, beef cattle,

cow, buffalo, horse, rabbit and deer.

Post-harvest: Powdered Milk, Sweet Condensed Milk. Other post-harvest businesses are

considered available.

Recommendation, maximum acreage & approval are provided by Ministry of Agriculture

#### **INCENTIVES**

- 1. Relief of Import Duty
- 2. Tax Holiday
- 3. Free-charged of Value Added Tax
- 4. Land Right: 35 years, referred to the existing law and regulations
- 5. National and local government supports on some infrastructures.





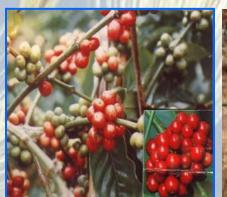




#### FREE CHARGED OF VALUE ADDED TAX

# a. Importation of: Capital goods, raw materials of feed (poultry) and fish, seed/seedling of agricultural.

# b. Purchasing of: Machineries, feed, seed/seedling of agricultural commodities.





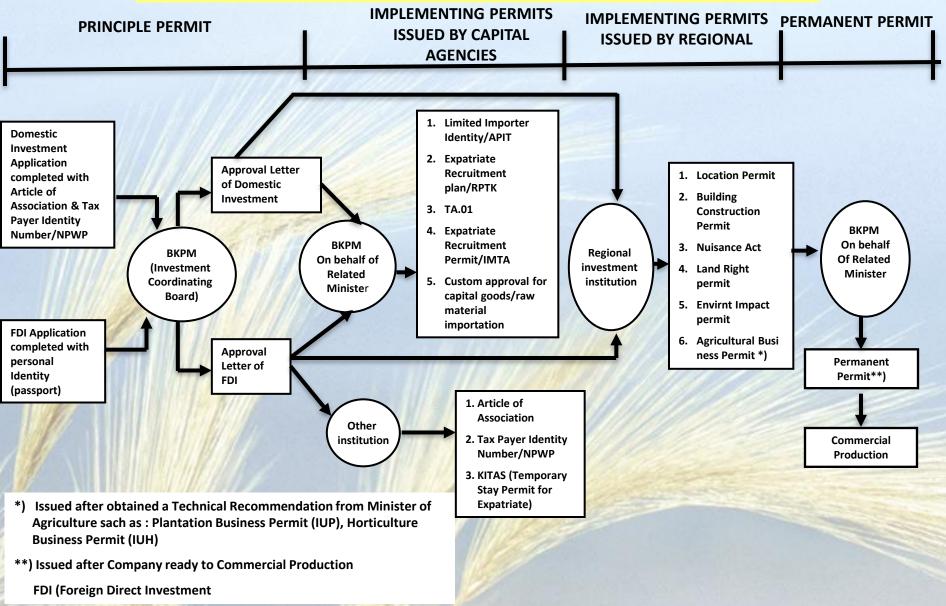




## PERMITS OF INVESTMENT ISSUED BY REGIONAL INSTITUTIONS:

- 1. Location Permit
- 2. Building Construction Permit (IMB)
- 3. Nuisance Act Permit (UUG/HO)
- 4. Land Right:
  - HGU: BPN Province for the area until 200 Ha
  - HGB: BPN Province above 0.2 Ha to 15 Ha
  - BPN District level/town: up to 0.2 Ha
  - Usage Right (Hak Pakai ): BPN Province above 2 Ha and BPN District up to 2 Ha
- 5. Permit of Environmental Impact Assessment / AMDAL
- 6. Agricultural Business Permit

#### FLOWCHART OF APPROVAL/PERMIT APPLICATION OF INVESTMENT IN INDONESIA



# AGRICULTURAL INVESTMENT OPPORTUNITIES







# DOWNSTREAM INDUSTRY OF CORN IN LAMPUNG PROVINCE

Capacity / Years			Location (Regency	Investment Opportunities	
Commodity	Harvest Area (Ha)	Productions (ton)	Of Production Center)		
CORN	450,000	2,200,000	East Lampung, South Lampung and Central Lampung	<ul> <li>Integrated Corn         Flour based Industry         (dextrin, maltose,         fructose, sorbitol,         etc)</li> <li>Downstream         Industry (cereal,         corn flake, corn oil,         feed meals, corn         sugar)</li> </ul>	

Type of Investment

Requirement for the partner

Budget of Investment

Schedule of project

: Partnership, Self Capital/Direct Investment, Joint Venture

: Technology, capital and marketing

: IDR 600 milyar

: 5 Years



# RICE ESTATE IN SOUTH EAST SULAWESI PROVINCE

- Location: Southeast Sulawesi
   Province, 3 Districts: Konawe Utara,
   Bombana, Muna.
- Distance:
- Jakarta Kendari : 3 hours flight
- Kendari location : ± 3 5 hours by land
- Land available: 10,000 hectares
- Investment activities:
   Plantation and Rice Processing



#### **Mutiara Airport Pantoloan Seaport** Palu = 20 Km TATPARANO kota Palu TELUK TOMINI Kota Palu Kec. Palu Timur **Sigi District** Area **Palu Area** LOLULORU 10,750 Ha 750 ha MAPORE PEWUND TULO OLOBOJU (ec. marawola Baray Kec. Marawolakec. Sigi Biromar TAMODO PEGAKU BORA ALINTUMABALAMOA BOBO SAMBOJONO Kab. Parigi Moutong BAKU-BAKULU Kec Dolo Donggala District Area PULUROGO ALAWARA RAHMAT TONGOA Sec. Dolo Barat MUDERE Kec. Palolo Kadiniauenuni Kec. Tanami ulaya 5.000 Ha Kec. Nakilalaki REKAOTIMBU **Parigi Montong** Kab. Donggala BULU TONGOOL DWISABAUN **District Area** 5,000 Ha LU WITI BOLAPARU TANGKULOWI LONGA TORO WANGA BULU MAPIPI SILIWAN GA PAANTO Kab. Sigi Kec. Kulawi Kec. Lore Peore WATUTAU RANTEWULU PROVINSI SULAWESI BARAT BETUE Kec Kulawi Selatan SIWONG MAKUJAWA/PILI LONE BASA SALO MAK Kec. Lore Tengah LAWE ONUMURUI SUNGAL KA HANGANAHANGGIRA PEANA BANASU Kec. Lore Barat Kec. Pipikoro KOLORILELIO BULU MARAN BADANGKAIA SALO TAWAELIA BULU BALUWUNGGU PROVINSI SULAWESI SELATAN

# CORN & FEED INVESTMENT OPPORTUNITY IN CENTER SULAWESI PROVINCE



- ✓ Corn Hybrid Development through applied high technology and manajement for corn cultivation (21,500 Ha)
- ✓ Feed Industry Development (capacity 3 – 5 ton/day)
- Transportation infrastucture availability:
   Trans-Sulawesi, Pantoloan Harbour,
   Bandara Mutiarapalu
- Communication net-work available in all area
- Electric facilities in all area

# CASSAVA DOWNSTREAM INDUSTRY IN EAST KALIMANTAN PROVINCE

**Development Project Location:** 

- District of West Kutai

Siram Makmur Villages of Bongan Subdistrict with supported of cassava field 225 Ha with average of production 150 ton/Ha, and farm field available 625 Ha.

- District East Kutai

Bumi Sejahtera villages of Kaliorang Subdistrict with suported of cassava field 1.112 Ha, and average of production 100 ton/Ha

# BULUNGAR MALINAU BERAU KUTAL TIMUR KUTAL BARAT TAN TENGAH

#### **Business Pattern**

Cooperation or partnership between investors and the provincial government stated in the form of MOU







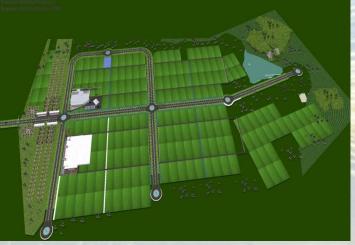
# Food Estate Development – Jungkat Agri Complex, West Kalimantan Province (JAC)

## **Description:**

- Location: Jungkat, Pontianak District, 30 minutes from from the Capital City of West Kalimantan Province, Pontianak.
- Area: 20,000 Ha
- Potential Business Activities: Modern Paddy field and food crops cultivation, Agriculture machinery, processing, packaging industry, Agricultural material (fertilizers, pesticide, seeds, etc), and agriculture product distribution.

 Proposed Investment Model: Build-Operated (own) transfer, Partnership, Technology Transfer, Profit Sharing, Consorsium.





## JAC Business Plan

Investment Budget (infrastructure):

951.000.000.000

Business Input:

ITEM	UNITS	AREA	TOTAL (IDR)
Paddy Cultivation	На	40.000	252.000.000.000
Corn Cultivation	На	10.000	85.000.000.000
Soy Bean Cultivation	Ha	10.000	70.000.000.000
Total			407.000.000.000

## Business Output:

ITEM	UNITS	CAPACITY	UNIT PRICE (IDR/Ton)	TOTAL (IDR)
Rice Production	TON	208.000	6.000.000	1.248.000.000.000
Corn Production	TON	100.000	2.500.000	250.000.000.000
Soy Bean Production	TON	30.000	6.000.000	180.000.000.000
Revenue				1.678.000.000.000
R/C Ratio to Business Input				4.1



# HORTICULTURE PARK INVESTMENT PROJECT WEST KALIMANTAN

Horticulture Park is the effort to develop various horticulture commodities within one economic scale area in order to improve horticulture commodities production and to create agro tourism site.

#### Description:

- Potential business activities: Fruits cultivation, vegetables cultivation, decorative plant cultivation, fruits and vegetables processing, packaging industry, souvenir, and agro tourism business.
- Location: Siantan Hilir village, Pontianak Municipal, 200 Ha; Antibar Village, Pontianak District, 500 Ha; Sungai Ambangah Village, Kubu Raya District, 2.300 Ha.
- Proposed Investment Mode: Build-Operated (own) transfer, Partnership, Technology Transfer, Profit Sharing, Consorsium.
- Estimation of Business input = IDR. 2,300,000,000. Total Value/Revenue IDR. 3,500,000,000/season, Nett : IDR. 1,200.000.000 (1 season plants), R/C Ratio : 1,52 (first year)



# **Aloe Industry**

- Location : Pontianak Municipal, West Kalimantan Province
- Business activities: Processing industry (Aloe powder), Food and beverage industry base on Aloe vera/ aloe powder, etc.
- Investment Model: Build-Operate (own) transfer, technology transfer, partnership with local government.

Investment Input: IDR. 10,000,000,000 (Building & machine)

Business Input = IDR 3,800,000000 (estimation)

A. Labor 20 persons: IDR 300.000.000/year

B. Raw material: IDR 2,500,000,000 /year

C. Operational cost: IDR 1.000.000.000/year

#### Output

Total Production = 50 kg powder = 15.000 kg powder/year

Price, IDR.1,000,000/kg
Total Value, IDR 15.000.000.000/year

#### Income

A. Nett: IDR 1.200.000.000 (first year)
B. R/C Ratio: 3.9 to Business input
C. R/C Ratio: 1.08 to Total Investment



# TREE CROP/PLANTATION

# **Cocoa Downstream Industry**

## **In West Sumatera Province**

Cocoa is one of the prime commodities in West Sumatera. Cocoa industry has great potential to be further developed for local, national and international market.

West Sumatera province has Cocoa plantation about **114,707 heactares** and produces **78,859 tons per year.** The proposed project location is in the regency of : Padang Pariaman, Pasaman, West Pasaman, Agam, and

Lima Puluh Kota.

#### Mode of Investment:

- Partnership
- Self Capital/Direct Investment
- Joint Venture



## **Cocoa Downstream Industry**

## **In South Sulawesi Province**

South Sulawesi is the largest producer of Cocoa in Indonesia with its Cocoa production is reaching 30% of the national production. Total area of Cocoa in this province about 275,723 ha, in the Regency of Luwu, East Luwu, North Luwu, Pinrang, and Bone, with total production of Cocoa bean more than 196

thousand tons/year.



Proposed Project Location:
Gowa Industrial Estate and
Makassar Industrial Estate.

## Field of Investment:

- Export of Cocoa beans
- Cocoa downstream industry such as chocolate candy etc.





## INDUSTRIAL AREA KUALA ENOK (IAKE/KIKE) IN RIAU PROVINCE





### Location : Industrial Area Kuala Enok, Indragiri Regence

This area has a very high development prospects for palm and palm oil downstream industry, such as margarine, stearin, oleic acid, fatty alcohol, polyaloxilated derivatives, fatty alcohol esters and metallic salt industry.

Scope of Project

- : 1. Commodity Plantation sector: Coconut, Palm, Areca nut, and Sago
  - 2.The area of Coconut at Indragiri Hilir district is 426,210.49 ha and production is 451,496,824 ton in 2012
  - 3. The area of Palm Oil is 213,538 ha in 2010
  - 4. The area of Areca nut is 15,440 ha with production is 8,226 ton in 2010
  - 5. The area of Sago is 17,430 ha with production 13,353 ton

Type of Investment: Partnership

# PALM OIL INDUSTRY IN SOUTH SUMATERA PROVINCE

KAB, OGAN KOMERING ILIR

**PROVINSI LAMPUNG** 





PROVINSI JAMBI

KAB. MUSI BANYUASIN

KAB. BANYUASIN

KAB. OKU SELATAN

PROVINSI BĖNGKULU

**Model: Clusters** 

Location: Industrial Area of Tanjung Api-api.

1. Refinary/Cooking Oil Factory
Investment Cost: USD 1,337,455 per unit

IRR 42,47 %, NPV US\$ 957,330, PP 3 years 8 month

2. Biodiesel Factory
Investment Cost: USD 1,500,000 per unit
IRR 38,95 %, NPV US \$ 660,702, PB: 2 year 2 months

3. Development of Biomass Product and Waste Utilization (Fiber, palm sludge, briquette, etc)
Investment Cost: USD 8,048,500 per unit

4. Oleochemical Product /Other products









# RUBBER INDUSTRY IN SOUTH SUMATERA PROVINCE

**PROVINSI LAMPUN** 



## GLOVES INDUSTRY INVESTMENT: 960 MILLION / YEAR

No.	Economic criteria	Value
1.	Net Present Value (IDR)	146,4
2.	Internal Rate of Return (%)	37,2
3.	Benefit Cost Ratio	1,9
4.	Payback Period (year)	3,5

## TIRE VULCANIZE INDUSTRY INVESNMENT: 30,000 UNIT/YEAR

	No.	Economic Criteria	Value
A.450	1.	Net Present Value (IDR)	2.839.300.691
	2.	Internal Rate of Return (%)	26.17%
	3.	Benefit Cost Ratio	1.43
	4.	Payback Period (year)	6.47

## INVESTMENT OF CONVEYOR BELT INDUSTRY: 3000 TON/YEAR

No.	Economic Criteria	Value
1.	Net Present Value (IDR)	9.786.710.266
2.	Internal Rate of Return (%)	24.05%
3.	Benefit Cost Ratio B/C	1.35
4.	Payback Period (year)	7.41







## **Rubber Industry in West Kalimantan Province**

Final product : Tires, vehicles equipment, rubber products for health/pharmacy, clothes

and footwear, other product from vulcanization rubbers, etc.

Raw material : Latex, SIR 20; SIR 10

Source : 17 Crumb Rubber Factories

Availability : 155.965 Tons SIR/Year

Installment capacity : 612.800 Tons/Year Usage capacity : 259.189 Tons/Year

PROJECT LOCATION OFFERED: MANDOR INDUSTRIAL ESTATE Kawasan

Industri Mandor (KIM))

No	Product	Calculation of Investment (Rupiah)
1.	Vulcanized tires	more than 5,5 billion
2.	Rubber mattress 2,4 million meter	more than 3.5 billion
3.	Sandal's straps, sole, car carpeting 2 thousand ton	more than 7 billion
4.	Conveyer belt	more than 38 billion

#### Type of Investment Expected

Full capital: investor has 100% stock from the capital investment; work cooperatively with local government in operation Full capital: investor has 100% stock from the capital investment; work cooperatively with local government in operation







## Sei Mangkei Industrial Zone North Sumatera Province



**Proposed Industries: Processing o Palm oil, Rubber, and Cocoa** 

Plantation Profile of Oil palm, Rubber and Cocoa in North Sumatera Province:

**Prime Commodities Fields in the Province of North Sumatera** 

Oil Palm : 1,075,695.01 hectares

**Rubber** : 575,082.50 hectares

**Cocoa** : 83,543.76 hectares

## Palm Oil Industry In West Kalimantan

Type of Industry : Refinery, oleo chemical and food industry

Final product : Vegetable oil/fried oil; margarine; confectionary, etc.

Basic Material : CPO, PKO

Resource : 36 Palm Oil Mill Plants

Availability: 1.162.449 Tons CPO/PKO/Year

Installment capacity : 1.595 tons.
Usage capacity : 1.205 tons

Where sub district of Mandor situated in Landak regency



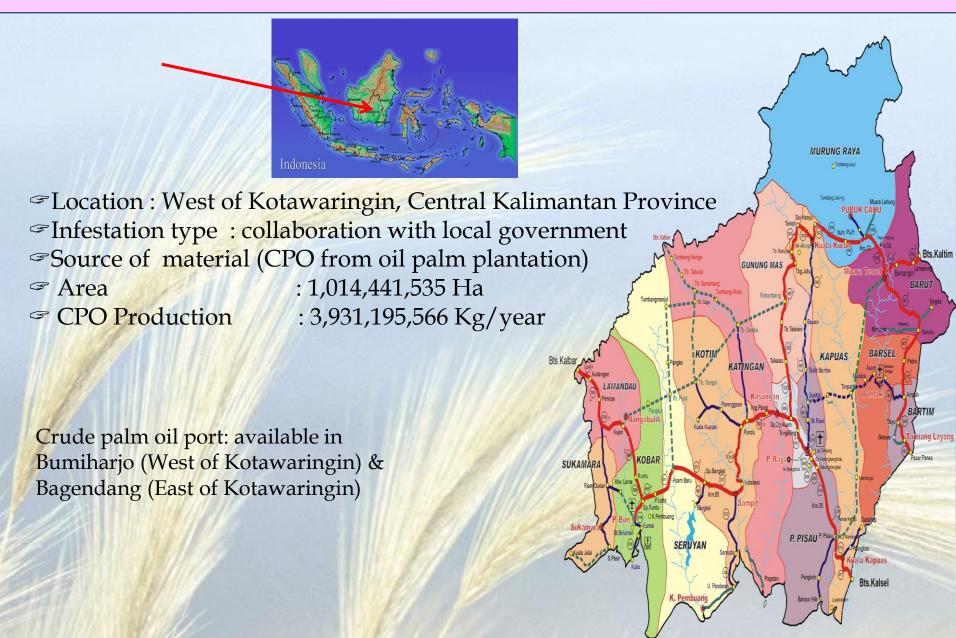
PROJECT LOCATION OFFERED: MANDOR INDUSTRIAL ESTATE Kawasan Industri Mandor (KIM))

No	Project	Calculation of Investment (Rupiah)	Additional Value
1.	Olein and Stearin	11//	20%
2.	Fatty acids	200-700 billion	50%
3.	Ester Palmitat	100-500 billion	150%
4.	Surfactant/ emulsifier	200-700 billion	200%
5.	Soap	Less than 1 billion	300%
6.	Candle	Less than 1 billion	300%
7.	Cosmetic (lotion, cream), powder, shampoo	1-200 billion	600%

#### **Type of Investment Expected**

- 1. Operational units develop together with government in province to regulate activity in downstream industry of palm oil. Government manage the land regulation and investment meanwhile the investor manage the developing of business units.
- 2.50% 50%. The investor and government in province develop downstream industry of palm oil together. Within 50% stock from investor and 50% government in province

# **CPO Downstream Industry In Central Kalimantan Province**



## (Oil Palm Downstream Industry)

## **East Kalimantan Province**



Area for Investment Development of Palm Oil Downstream Industry in KIPI Maloy is 5,305 Ha:

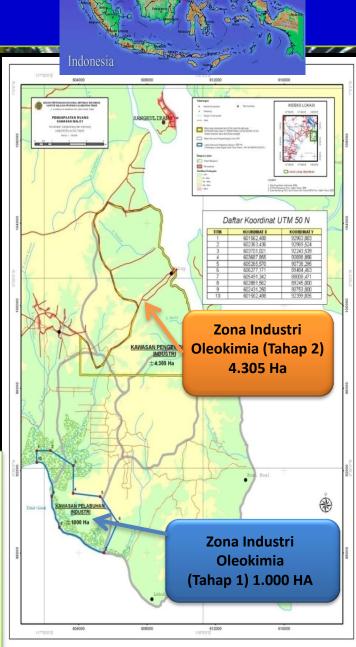
Location: Teluk Golok, Maloy

#### **DEVELOPMENT:**

- Development area 1 = 1,000 Ha → Land Use = 577 Ha
- Development area 2 = 4,305 Ha;

**ZONA INDUSTRI:** Base oleochemical, Base industries food, base

industries non food, suffort zona



# Rubber Industry Investment Project In West Kalimantan

Final product: Tires, vehicles equipment, rubber products for health/pharmacy,

clothes and footwear, other product from vulcanization rubbers, etc.

Raw material : Latex, SIR 20; SIR 10

Source : 17 Crumb Rubber Factories

Availability : 155.965 Tons SIR/Year

Installment capacity : 612.800 Tons/Year Usage capacity : 259.189 Tons/Year

PROJECT LOCATION OFFERED: MANDOR INDUSTRIAL ESTATE Kawasan Industri Mandor (KIM))

No	Product	Calculation of Investment (Rupiah)
1.	Vulcanized tires	more than 5,5 billion
2.	Rubber mattress 2,4 million meter	more than 3.5 billion
3.	Sandal's straps, sole, car carpeting 2 thousand ton	more than 7 billion
4.	Conveyer belt	more than 38 billion

#### Type of Investment Expected

Full capital: investor has 100% stock from the capital investment; work cooperatively with local government in operation Full capital: investor has 100% stock from the capital investment; work cooperatively with local government in operation



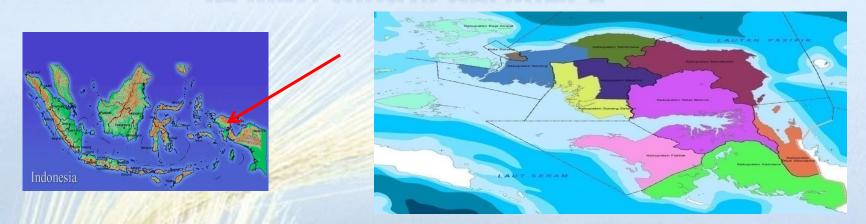








# BEEF CATTLE AREA DEVELOPMENT PROGRAM IN WEST PAPUA PROVINCE



The Province of West Papua has a typical geographical condition appropriate for the development of animal husbandry. There are a number animal husbandry commodity to be developed. The local government is determined to develop integrated beef cattle area.

#### **Location and Area Potential:**

	REGENCY	POTENTIAL AREA(Ha)
MANOKWARI	(DISTRICT OF KEBAR )	± 20,000
FAK-FAK	(DISTRICT OF BOMBERAI)	46,217
SORONG	(DISTRICT OF SALAWATI)	> 8,000

# CATTLE BEEF INVESTMENT IN EAST NUSA TENGGARA PROVINCE



## Development of Bali Cattle Breeding Center – Timor Island

Location: 1) TTS District: 7,765 ha.

2) Belu district: 1,595 ha.

3) Kupang District: 4,132 ha.

Project Duration: 25 years

Budget Estimation of Investment: : US \$ 4,307,692 (Infrastructure: US \$ 2,000,000, Import cow : US \$ 2,307,692)

Total Net Income in the first 5 year: US \$ 5,000,000 (estimated)

## **Development of Sumba Ongole Breeding Center – Sumba Island**

➤ Location : 1). East Sumba District :

Area I: 42,200 ha (Pandawai, Kahaunga Eti and

Umalulu).

Area II: 24,000 ha (Haharu and Lewa)

Area III: 11,000 ha (Rindi)

2) Middle Sumba District (Mamboro Urang: 25,000 ha.

➤ Project duration: 35 years (estimated).

➤ Budget Estimation of Investment: US\$ 6,000,000 (Infrastructure:

US\$ 2,000,000. ; Cattle Import : US\$ 4,000,000)

Total Net Income in the first 5 year: US\$ 5,500,000 (estimated)

- Scope of Project: 1) Supplying calves both for company and surrounding smallholder farmers.
  - 2) Developing Feedlot
  - 3) Making water reservoir and waste processing
- Objectives: 1) To increase Bali cattle population
  - 2) To improve the quality of cattle
  - 3) To provide Artificial Insemination (AI) services.
- Business Pattern: Partnership between Livestock office, Livestock Research Institution, District Governments, Private business.

## **FURTHER CONTACT**

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