

# Case Country Evaluations

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WFLO and the Postharvest Education Foundation (PEF)

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- ▶ Consequences of On-Farm Losses
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# Case Study Methodology

- ▶ Value chain assessments conducted using a modified CSAM.
- ▶ CSAM is a systematic data collection using surveys, interviews, observations and direct measurements.
- ▶ Assessments focused on the pre-production and production periods, up to harvest and farm gate
- ▶ A standardized data collection worksheet was used by each of the field teams to measure losses and quality of the crops on-farm.
- ▶ Each case study focused on one commodity in one country, on six farms.

# Methodology: Farm Visits



- ▶ Questions to farmers and field workers
- ▶ Direct measurements of food losses
- ▶ Observations of harvesting and handling practices
- ▶ Photos documented of food damage, defects or decay
- ▶ Detailed face-to-face surveys with national researchers, extension officers, private sector representatives

# Methodology: Direct Measurement



# Case Study Presentation Overview

- ▶ Report focused on:
  - ✦ Status and Importance
  - ✦ Assessment of Losses and Economic Burden
  - ✦ Causes of On-Farm Losses
  - ✦ Measure and Strategies Implemented for On-Farm Loss Reduction in Uganda
  - ✦ Lessons Learned
- ▶ This presentation will focus on causes of on-farm losses and lesson learned.

# Case Study 1: Maize in Uganda



# On-Farm Losses at Six Maize Farms in Uganda

- ▶ Location: SW Uganda
- ▶ Size range: 4 to 20 ha
- ▶ On-farm range losses:
  - ✦ 10-45% with extreme defects or decay
  - ✦ 5-15% with moderate defects or decay
- ▶ After 2 weeks-1 month of on-farm storage
- ▶ Economic losses at US\$70-126 million
- ▶ Conservative Estimate of On-Farm Losses: 10-15%

# On-Farm Practices in Uganda

## ▶ Drying

- ✦ In maize crib, on cobs, on the ground, in the garden, on a tarpaulin on-farm

- ✦ Moisture content: 14%, 18%, 20%, 25%

## ▶ Shelling: Motorized sheller or beating with sticks

## ▶ Storage on-farm for 2 weeks to 1 month in woven sacks

## ▶ Decay is up to 40% in 3 weeks

# Factors Causing On-Farm Losses for Maize

- ▶ Improper use of fertilizers and herbicides.
- ▶ Poor pest and disease management practices.
- ▶ Poor harvesting practices: leaving cobs behind in the field
- ▶ Poor drying practices:
  - ✦ allow maize to become decayed,
  - ✦ attract insect and bird pests and
  - ✦ also be a source of aflatoxin contamination
- ▶ Poor shelling practices, such as beating the cobs with sticks or trampling the cobs.
- ▶ Other:
  - ✦ No grading, the same price per kg is offered even sorted
  - ✦ There are no local or national regulatory standards

# Lessons Learned & Recommendations

- ▶ Maize threshed by beating and dried on-farm without using a crib is slow to dry and develops decay, fungal infestations, molds, and potential aflatoxin/mycoxtoxin
- ▶ Farmers should:
  - ▶ Harvest maize when stalks have dried and moisture of grain is about 30%.
  - ▶ Use harvest tools such as carts, wheel barrows, bags and baskets.
  - ▶ Harvest gently, using a picking bag.
  - ▶ Dry on-farm to 12-15% moisture before shelling or threshing, packaging, transport or storage.
  - ▶ Keep grain clean by drying on cement floor or on tarpaulin to reduce chance of soil contamination.
  - ▶ Avoid beating maize to shell kernels from cobs

# Case Study 2: Sweetpotato in Nigeria



# On-Farm Losses at Six Sweetpotato Farms in Nigeria

- ▶ Location: Ogun State.
- ▶ Size range : 0.5 -2 ha
- ▶ On farm losses:
  - ▶ 1-2% sorted out and discarded
  - ▶ 10-40 % moderate defects and decay
  - ▶ 5-20% extreme defects and decay
- ▶ Conservative estimate of on-farm losses: 2-5%.

# On-Farm Practices in Nigeria

- ▶ Harvested early morning a day before sale
- ▶ Harvest only expected to sell at the farm gate.
- ▶ Remaining tubers left in situ until next sales
- ▶ Manual harvest by family members using hoes and cutlasses at maturity
- ▶ Women involved in cultivation and harvesting
- ▶ Harvested tubers placed in woven baskets
- ▶ Packaged mostly with sacks made from polypropylene materials.

# Summary: Factors Causing On-Farm Loss in Sweetpotato

- ▶ Rodent bites, cuts or bruised roots, broken roots, circular rot, sunburn, infected termite bites, pests
- ▶ Heavy rainfall or not enough rainfall
- ▶ Storage diseases are caused by fungi, several rot types
- ▶ Lack of best practices such as adequate weeding
- ▶ No curing on farm before sale (increased scuffing damage, abrasions)
- ▶ Use of very large packages (100kg sacks)
- ▶ Lack of shade during the day between harvest and sale at the farm gate

# Estimated losses in Weight, Value and Calories

- ▶ Estimate of on-farm physical losses of 2-5%
- ▶ Total annual production of 3.45 million tonnes
- ▶ ∴ Losses are in the range of 69,000 to 172,000 tonnes/ yr.
- ▶ Damage and defects reflected in the low offered prices
  - ▶ Average farm gate value of \$87.50-\$100 / tonne,
  - ▶ On-farm losses of 69,000-172,000 tonnes
  - ▶ Economic losses of farmers is US\$ 6-17.2 million/yr
- ▶ Sweetpotatoes food value of 860 kilocalories per kg.
  - ▶ Loss in food value of 59.34 billion kilocalories / 69,000 tonnes
  - ▶ Could feed 65,000 persons for a full year at 2,500 kcal/day.

# Lessons Learned & Recommendations

- ▶ Pay attention to harvest indices (days from planting) for optimum quality and yield.
- ▶ Provide improved pest control if roots are left in the field after full maturity.
- ▶ Gently harvest and dig roots and tuber crops to prevent physical damage.
- ▶ Avoid rough handling after harvest; do not step on or sit on heaps of harvested crops.
- ▶ Provide shade for harvested crops during transport delays from field to market.
- ▶ Streamline the value chain to decrease delays in transport from the farm

# Case Study 3: Cassava in Nigeria



# On-Farm Losses at Six Cassava Farms in Nigeria

- ▶ Location: Ogun State
- ▶ Size range : 2-30 ha
- ▶ On farm losses:
  - ▶ 0 - 1.5% sorted out and discarded
  - ▶ 10-15 % moderate defects and decay
  - ▶ 5-10% extreme defects and decay
- ▶ Conservative estimate of on-farm losses: 2-5%

# On-Farm Practices in Nigeria

- ▶ Quality grade based on:
  - ▶ Starch content (measured at the processing plant)
  - ▶ Roots size,
  - ▶ Diseases
  - ▶ Cleanliness and trimming
- ▶ Very small roots are generally left on the farm.
- ▶ Cassava roots to be processed into gari or fufu can be of lower quality (since the small sized and broken roots are still eaten).

# Estimated losses in weight, value and Calories

- ▶ Price per kilogram will differ by season and time of year.
- ▶ With a conservative estimate of on-farm losses of 2-5% physical losses in Nigeria and a total production of 45 million tonnes, the losses equal 900,000 to 2,250,000 tonnes of cassava roots per year.
- ▶ At a market value of \$20-40 per tonne, economic losses to farmers range from \$18 to \$90 million per year.
- ▶ Cassava has a food value of 1,600 kilocalories per kg. The on-farm losses in food value at a minimum equals approximately 14.4 trillion kilocalories. This could feed 15.78 million persons for a full year at 2,500 kcal/day (10% of Nigeria's population).

# Factors Causing On-Farm Loss in Cassava

- ▶ Generally, farmers will delay harvest for a higher price
- ▶ Storage in situ or unharvested after maturity.
- ▶ Leaving the crop in the ground for too long can reduce quality and increase rotting pest attacks from insects, rodents, and fungi.
- ▶ Rough digging and handling during harvesting leads to broken roots
- ▶ Rough handling after harvesting causes physical damage.
- ▶ Farmers need to be aware

# Lessons Learned & Recommendations

- ▶ Offering price incentives for quality and quantity leads to producers paying attention to harvest indices (days from planting).
- ▶ On-farm losses can be reduced if improved pest control for insects and rodents is practiced.
- ▶ Gentle harvesting and digging can prevent physical damage.
- ▶ Avoiding rough handling after harvest such as stepping on or sitting on the heaps of crops can reduce physical damage.
- ▶ Providing shade for harvested crops during delays in transport from the field to the market can reduce produce temperatures and reduce on-farm losses.
- ▶ Streamlining the value chain, such as creating direct links from the farm to the final buyer, decreases delays in transport from the farm.

# Case Study 4: Groundnuts in Benin



# On-Farm Losses at Six Groundnuts Farms in Benin

- ▶ Location: Bogandji, Benin
- ▶ Size range: 4000m<sup>2</sup> to 1ha
- ▶ On-farm range losses:
  - ▶ 10-15% with extreme defects or decay.
  - ▶ 15-20% with moderate defects or decay
- ▶ Conservative Estimate of On-Farm Losses: 10 to 20%
- ▶ Aflatoxin contamination in groundnuts in Benin is the main cause reported for loss

# On-Farm Practices in Benin

- ▶ Harvested: In morning, by hand pulling up the plant
- ▶ Drying
  - ✦ The plants are then dried in the sun to avoid aflatoxin contamination
  - ✦ Up to 10% moisture before stripping by hand or mechanically.
- ▶ Handling: Dried pods remain on the ground 2 to 3 days,
- ▶ Transport:
  - ✦ On motorbike, motorcycle taxi, bicycles, or walking.
  - ✦ In raffia baskets or polyethylene bags
- ▶ The distances between fields to storage or market is three to eight kilometers
- ▶ Storage
  - ✦ at home during 3 months open
  - ✦ or in polyethylene bags.

# On-Farm Practices In Benin

## Cont.

- ▶ Sieving is on-farm or at the collecting point with a hexagonal or cylindrical cage. It eliminates some trash, sand, straw & broken pods, but not pods of other varieties, empty pods, immature pods.
- ▶ Manual shelling by women or children.
- ▶ Shelled product is dried by gradually lowering the humidity to 8-10%.
- ▶ Storage has the most significant losses and occurs in polyethylene bags inside the house or attic.
- ▶ Attics and storage areas are treated only with rat poison to fight against rodents.
- ▶ According to the producers and sampling for measurements, losses can reach 25-30%.
- ▶ Some processing occurs into oil and groundnut sticks.

# Factors Causing On-Farm Loss in Groundnuts

- ▶ Groundnut seeds are fragile.
- ▶ They are stored in pods to reduce attacks from pests.
- ▶ The pods are shelled by hand 10-15 days before planting
- ▶ Seeds are sorted to remove non-viable seeds (moldy, small or infected by insect)
- ▶ Producers interviewed do not treat seeds
- ▶ Sown seeds have a germination rate of 80-90%.
- ▶ Application rates of fertilizer are often not met
- ▶ No phytosanitary treatment is applied during planting in peanuts in Benin

# Lessons Learned & Recommendations

- ▶ Disinfect seeds by dusting with a mixture of fungicides and insecticides at a dose of 2%.
- ▶ Apply fertilizers and pesticides at correct rates at different stages.
- ▶ Dry harvested plants outside in the sun for 6-7 days. Cover in rain.
- ▶ Harvest at 15% moisture and continue drying until the moisture content is reduced to 6-8%.
- ▶ Avoid exposing pods in the sun for long. Both kernel quality and seed germination will be affected.
- ▶ Harvest when mature or when 70-80% of the inside of the pods shells have dark markings and the kernels are plump.
- ▶ Encourage on-farm, low-cost drying process that is able to bring down the moisture content of crops to 8% as fast as possible
- ▶ Use hermetic storage Perdue University bags (PICS bags) which reduce aflatoxin contamination in groundnut.
- ▶ Use hand or manual shellers for reducing damage to kernels during shelling

# Case Study 5: Tomatoes in Egypt



# On-Farm Losses at Six Tomato Farms in Egypt

- ▶ Location: Nile Delta region in the Behaira Governorate.
- ▶ Size range : 4-12 ha
- ▶ On farm losses:
  - ▶ 0-30 % sorted out and discarded
  - ▶ 5-45 % moderate defects and decay
  - ▶ 15-35% extreme defects and decay
- ▶ Conservative Estimate of On-Farm Losses: 15-20%

# On-Farm Practices in Egypt

- ▶ Lack of pruning and thinning;
- ▶ Poor blossom end rot control;
- ▶ Improper maturity at harvest;
- ▶ Lack of stems from rough harvesting reduce market value;
- ▶ Leaving non-marketable fruits on the plants or in the field;
- ▶ Leaving fruits exposed to the sun after harvest.

# Factors Causing On-Farm Loss in Tomatoes

- ▶ Rough harvesting practices damage the plants
- ▶ Use of rough palm rib crates causes severe physical damage to tomatoes
- ▶ Lack of protection from sunburn
- ▶ Major pests including:
  - ✦ Early blight disease caused by *Alternaria solan*
  - ✦ Whitefly transmitted gemini viruses, specifically Tomato Yellow Leaf Curl Virus (TYLCV)
  - ✦ *Tuta absoluta* (tomato leafminer or tomato borer)
  - ✦ Blossom end rot

# Lessons Learned & Recommendations

- ▶ Control of white flies (virus vector) and tomato leaf miner.
- ▶ Apply calcium to the soil at intervals, irrigation should be managed properly to avoid blossom end rot.
- ▶ Provide shade, to reduce sunburn damage.
- ▶ Improved harvesting at proper maturity.
- ▶ Gentle harvesting to reduce damage.
- ▶ Improved containers and use liners for palm rib crates, smooth the inside of the crates with sandpaper, and use reusable plastic vented crates.
- ▶ Temperature management using shade for the crops after harvesting and before transport, especially when temperatures are above 25 C.

# Case study 6: Bananas and Plantains in Uganda



# On-Farm Losses at Six Bananas and Plantains Farms in Uganda

- ▶ Location: Western Uganda
- ▶ Size range : 1.8 - 22 ha
- ▶ On farm losses:
  - ▶ No discards by traders unless fruits are ripe
  - ▶ 10-30 % moderate defects and decay
  - ▶ 0-20 % extreme defects and decay
- ▶ Conservative estimate of on-farm losses: 5-15%.

# On-Farm Practices in Uganda

- ▶ Market value determined by size of bunch and estimated weight.
- ▶ No containers are used for the harvested fruits.
- ▶ Plantains are handled as bunches.
- ▶ Dessert bananas are occasionally harvested, ripened and then fingers are cut the and stuff into a large woven sacks.

# Factors Causing On-Farm Loss in Bananas and Plantains

- ▶ Losses in plantains and bananas in Uganda relatively low due to the direct market linkages with buyers
- ▶ Obvious causes of on-farm losses:
  - ✦ Rough handling, heaped in stacks
  - ✦ Long delays between harvesting and loading (~2 days)
  - ✦ After harvesting, produce is not cooled

# Lessons Learned & Recommendations

- ▶ Rough handling and dropping of bunches during harvesting and handling caused physical damage.
- ▶ Fruits left in heaps exposed to the sun became very hot and suffered from rapid quality deterioration.
- ▶ Reduce rough handling: Training.
- ▶ Proper harvesting (timing and handling practices):  
Training
- ▶ Improved harvesting practices: 2 people harvest together.
- ▶ Temperature management: Pre-cooling or provision of shade.

# Case Study 7: Broiler Meat in Turkey (Desk Study)

# Assessment of On-Farm Losses for Broiler Meat in Turkey

- ▶ Estimated mortality rates for on-farm chickens range from 4-8% (Gustavsson 2011; SIK 2013).
- ▶ Most Turkish poultry farms are “intensive” and are well managed. Mortality losses estimated at 4%.
- ▶ Most mortality occurs in the first or last week of life.
- ▶ Equals 42,000 tonnes of food lost per year.
- ▶ Food value of 2,400 kilocalories per kg, of which 27% is high quality protein (162 g per kg).
- ▶ Equals approximately 101 billion kilocalories and 11.4 billion grams of protein.
- ▶ The lost food could have provided enough protein nutrition for 625,000 persons for a full year at 50 g/day

# Factors Causing On-Farm Food Loss in Broiler Meat in Turkey

- ▶ Improper poultry house management
  - ▶ overcrowding,
  - ▶ lack of ready access to water,
  - ▶ poor quality feeds
  - ▶ poor temperature management.
- ▶ Viruses such as avian flu and Newcastle disease are another cause of losses.
- ▶ These are highly contagious and easily spread in crowded poultry production houses.
- ▶ Contribute to lowered market access.

# Lessons Learned & Recommendations

- ▶ Proper feeding and lighting programs
- ▶ Immunization programs
- ▶ Proper management of space, water, feed and light.
- ▶ Individual administration of live vaccines against New Castle disease
- ▶ Healthy chicks are vaccinated as early as day 1-4 of life.

# Case study 8: Fish and Shrimp Aquaculture in Indonesia (Desk Study)

# Assessment of On-Farm Losses for Fish and Shrimp in Indonesia

- ▶ On-farm losses are very low, 5% or less.
- ▶ There is low productivity due to lack of quality and certified fry as well as high feeding costs
- ▶ Farm gate prices depend on size and quality of harvested product.
- ▶ With 3.8 million tonnes of aquaculture produce per year in Indonesia and on-farm losses of 5%, 190,000 tonnes are lost per year.

# Factors Causing On-Farm Food Loss for Fish and Shrimp in Indonesia

- ▶ Poor quality starting materials such as fry or seeds
- ▶ Poor production practices
- ▶ Aquatic insects
- ▶ Ponds are too small to allow proper growth of fish
- ▶ Poor quality stock (fry, seeds, fingerlings) reduces productivity;
- ▶ Diseases during production
- ▶ Poor quality feed
- ▶ Pests and predators including insects and birds that eat fish/shrimp;
- ▶ Poor harvest timing which leads to rapid deterioration during and immediately after harvesting
- ▶ Lack of ice, cold storage, or aerated water tanks for use during delays between harvesting and selling.

# Lessons Learned & Recommendations

- ▶ The actors in the food supply chain, especially the producers, seemed aware of the possibility of losses and the strategies to overcome them
- ▶ Producers should:
  - ✦ Start with good quality seed or fish fry
  - ✦ Use high quality feeds
  - ✦ Protect fish and shrimp from predators
  - ✦ Prepare nursery ponds
  - ✦ Develop larger ponds; the recommended optimum size is 0.4 ha - 1.0 ha

# Consequences of On-Farm Losses in the OIC Member Countries

# Economic Impacts (Examples)

Crop Country Population (pop) Market Value	Total Annual Production	Total Economic Value	Reported % On-Farm Losses*	Total Volume Lost (Estimated)	Economic Value Lost per Year
Olive, Morocco 33 million pop US\$500/ton	1.18 million tonnes	\$590 million	30%	354,000 tonnes	\$177 million
Tomato, Turkey 72 million pop US\$100/ton	11 million tonnes	1.1 billion	28%	3.1 million tonnes	\$308 million
Groundnut, Mali 13.9 million pop US\$400/ton	220,000 tonnes	\$88 million	20%	44,000 tonnes	\$17.6 million
Tomato, Nigeria 160 million pop US\$60/ton	1.5 million tonnes	\$90 million	20%	300,000 tonnes	\$18 million
Rice, Bangladesh 151 million pop US\$350/ton	50 million tonnes	\$17.5 billion	14%	7 million tonnes	\$2.45 billion

# Effects of Lost Food on Production

- ▶ Lost revenue for producers
- ▶ Wasted resources and yield gap for smallholder farmers (Land use, time, money, input, )
- ▶ Increased pressures on farmers to produce more food.
- ▶ If sorted and left on the field, can be sources of inoculum and diseases to the next crop.

# Effects of Lost Food on Use

- ▶ When food is produced for consumption, lost food is lost calories and lower nutrition for consumers.
- ▶ When foods are produced for export, on-farm losses are lost potential revenue for farmers and marketers.

# Effects of Loss on Food Security

- ▶ Lost food means lost calories and lowered nutrition for consumers in the OIC Member Countries, which immediately reduces food security for the community, country and region.
- ▶ On-farm food losses impact smallholder farm family consumption usually in reduction of quantity.
- ▶ Malnutrition occurs as vegetables and fruits are replaced by cereals which are less perishable.

# Effects of Lost Food on the Environment

- ▶ Lost inputs like seeds, fertilizer, and labor and wasteful use of arable land or water resources, diesel for machinery.
- ▶ Water
- ▶ High energy consuming food production such as animals have a negative impact on the environment when they are being lost.
- ▶ Global warming when foods decay and release methane gas to the atmosphere

# Effects of Lost Food on Food Safety

- ▶ Food security and food loss reduction efforts go hand in hand with promoting improved food safety (Kader 2012)
  - ▶ Pesticide residues
  - ▶ Aflatoxin
  - ▶ Food hygiene, handling and safety measures
  - ▶ Animal feed safety
  - ▶ Salmonella in poultry
  - ▶ Cold chain infrastructure from farm to market



# General Recommendations

# Extension or Training Needs

Most of the causes of on-farm losses identified in this study can be immediately addressed via targeted training, extension and outreach activities.

# Research Needs

Technical issues in general appear to be well addressed, within available resources. Global research institutes readily share their findings and solutions with other potential users.

# Advocacy Issues

- ▶ Problems at the macro level that must be addressed by policy makers and investors including:
  - ✦ missing infrastructure
  - ✦ lack of access to extension services
  - ✦ poorly regulated input suppliers (poor quality seeds or feeds)
  - ✦ poorly regulated contracting practices
  - ✦ lack of access to credit



# Specific Recommendations

# Domestic Policies (1)

## 1. Close Knowledge and Data Gaps :

- ✦ Identify gaps in knowledge and information for key crops
- ✦ Find specific causes for on-farm food losses

The OIC Member Countries can offer to lead loss assessments and/or can participate in FAO-sponsored food loss assessment case studies.

# Domestic Policies (2)

## 2. Investments in Upgrading the Food Supply Chain:

- ✦ Understand local supply chains
- ✦ Determine when and where to invest directly to better connect farmers to buyers.
- ✦ Shortening the chain between farmers and end-users to:
  - Reduce on farm food losses
  - Reduce time for spoilage
  - Reduce potential risk from spillage and infestations

# Domestic Policies (3)

## 3. Capacity Building

- ✦ Address gaps in the technical and training capacity of on-farm food loss researchers and extension specialists.
- ✦ Key resource persons are the providers of practical information \on best practices in local languages for use by extension workers and producers.

# Collaborative Efforts (1)

4. Establish and OIC core group of resource personnel to:
  - ✦ Contribute towards capacity building for farmers
  - ✦ Encourage them to undertake work on food loss prevention initiatives

# Collaborative Efforts (3)

5. The OIC Member Countries should address gaps in the managerial capacity of national extension workers, farmers, fishers, ranchers and food supply chain workers.

# Collaborative Efforts (3)

6. OIC Member Countries should develop projects to address losses in either durable or perishable value chains.

These projects should describe:

- ✦ Key actions
- ✦ Technology packages and
- ✦ Budgets that could be used to develop projects on reducing losses in the value chains.

# Collaborative Efforts (4)

7. OIC Member Countries should implement a cycle of competitive funds where countries could receive funding for specific research and development projects to reduce on-farm losses.

It is recommended to do multi-disciplinary/  
multi-institutional/multi-country studies

# Conclusion

Implementing these general and specific recommendations will allow the OIC Member Countries to:

- ▶ Identify the priority focus areas in their countries and across regions
- ▶ Provide needed research and extension information on best practices that can be shared with other countries.