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### **REPORT ON**

#### OIC FAIRS AND EXHIBITIONS SUBMITTED BY

#### THE ISLAMIC CENTRE FOR DEVELOPMENT OF TRADE

ТО

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# 1. INTRODUCTION

Fairs, exhibitions, and other actions in support of the private sector of the OIC countries constitute an essential tool for the promotion of trade and investments in the OIC space.

Recognizing the importance of this promotional tool, to which the OIC Member States refer in several official documents, notably, the General Agreement on Economic Cooperation, Technical and Commercial stipulates in Article 10 that:

"Member States will endeavor to organize fairs and exhibitions with the aim to exhibit and market their products and services on the markets of other states. Similarly, they will endeavor to participate in international fairs and exhibitions organized in the Member States to help make their products and increase the chances of development of trade between them".

In addition to General Trade Fairs, ICDT organizes specialized fairs on other sectors with high potential for trade between OIC countries (Health, agribusiness industry, furniture and decoration, tourism, construction and real estate, Halal products, cotton, and textiles, etc.).

ICDT has also initiated activities to facilitate contact between Businessmen seeking Business opportunities by organizing Forums and Businessmen missions (Saudi Arabia, Bangladesh, Indonesia, Cote d'Ivoire, ...).

The ICDT carries out trade promotion actions in coordination with other OIC institutions, within the framework of the Trade and Investment Sub-Committee (TISC), within the framework of an integrated logic of synergy and complementarity. The main projects are:

- The Trade Fair of Islamic Countries
- Specialized fairs and buyers/sellers' workshops on products with high potential for trade
- Business forums and missions
- The virtual fair
- The establishment of the ICDT Business Centre
- Trade information
- Capacity building and support for TPOs

The implementation of trade and investment promotion projects carried out by ICDT is in line with the objectives of the OIC Ten-Year Action Plan 2016-2025, set by the 13th OIC Summit held in Istanbul in April 2016 with the aim of increasing intra-OIC trade in the overall trade of OIC member countries to 25% by 2025.

# 2. ORGANIZED FAIRS AND EXHIBITIONS

Within the framework of its annual activities and in accordance with the relevant resolutions of the Standing Committee for Economic and Commercial Cooperation of the OIC Member States (COMCEC), the Islamic Centre for Development of Trade (ICDT) in collaboration with its partners, organized the following Fairs and Exhibitions:

### • 9th OIC Halal Expo, Novembre 24th-27th, 2022, Istanbul - Republic of Türkiye

In accordance with the resolution adopted by the 37th Ministerial Session of the Standing Committee for Economic and Commercial Cooperation of the Organization of Islamic Cooperation (COMCEC), held in November 2021 in Istanbul - Republic of Turkey, ICDT and the Standards and Metrology Institute of Islamic Countries (SMIIC) are organizing under the patronage of the Presidency of the Republic of Turkey and in collaboration with the Turkish Company "Discover Events", the 9th edition of the Halal Products Exhibition of the OIC Member States, from 24thto 27th November 2022 in "Istanbul Expo Center", in concomitance with the "8th World Halal Summit 2022.

This Exhibition is dedicated to trade, production and standards and logistics related to the Halal industry. It presents an excellent opportunity for the actors of the Halal sector to promote their products and services and to develop trade and investments in this sector with a high potential of exchange between the OIC countries.

On the sidelines of this fair, ICDT organizes a panel on investment in the Halal Industry and presents the report of the Halal Economy in the OIC Countries 2021-2022.

#### • The OIC Tourism Fair

The tourism sector is one of the pillars of trade in services, given its potential impact on Member States' balance of payments. Given the potential of the Member States, it is necessary to multiply the occasions of meetings to seize the opportunities offered in this sector. To this end, ICDT has organised two editions of the OIC Tourism Fair, namely the first one in Türkiye and the other one in Kuwait, during the past years. ICDT has organized two editions of the OIC Tourism Fair, in Türkiye and Kuwait.

In accordance with the resolutions adopted by the 48th Session of the Council of Foreign Ministers in March 2022 in Islamabad, Islamic Republic of Pakistan, ICDT has organised in collaboration with NeXTfairs Ltd, under the auspices of Qatar Tourism; the 3rd Tour-ism Fair of the OIC Member States, from 20thto 22nd November 2023 at the Doha Exhibition & Convention Center (DECC), in concomitance with the Qatar Travel Mart (QTM 2023), under the theme: "OIC Tourism Fair: an exclusive platform to promote 'Muslim friendly Tourism' where tradition and modernity converge".

This fair sought to strengthen cooperation between OIC Member States in the tourism sector, promote historic monuments and tourist sites and encourage investment in this

sector. In addition, this event provided a platform for stakeholders to exchange views and share national experiences of public and private investors in the tourism sector, and an opportunity for economic operators to establish business opportunities and partnerships.

Furthermore, this edition focused on the one hand, on promoting the family tourism industry, which accounts for 30% of the world travel market, and also served as a platform for promoting non-traditional destinations in OIC countries with high potential for eco-tourism and cultural tourism.

The Fair was inaugurated by His Excellency Sheikh Mohammed bin Hamad bin Qassim Al Abdullah Al Thani - Minister of Commerce and Industry of the State of Qatar in the company of the Chairman of Qatar Tourism and Mrs. Latifa Elbouabdellaoui, Director General of ICDT and Ambassadors of OIC Member States and diplomatic corps accredited in Doha. On this occasion, the Director General of ICDT delivered the opening ceremony message of H.E. the Secretary General of the OIC.

The Fair attracted the participation of 60 countries, including 45 OIC countries, over an area of 6,000 m<sup>2</sup>, with 250 companies, 9,620 visitors and 137 buyers.

On the sidelines of the Fair, the following events were organized by the Center:

- Panel on "Gastronomic Tourism in the OIC Member States";
- Panel on "Health Tourism in the OIC Member States";
- Panel on "Muslim-friendly Tourism".

### 3. FORUMS

In order to increase the number of opportunities for economic operators from OIC countries to meet and boost intra-OIC partnership trade, investment forums, business missions and BtoB meetings were organized in 2023. These included the following:

• OIC-Mauritania Investment Forum, "ICDT Invest Days", March 15<sup>th</sup> -16<sup>th</sup>, 2023, under the High Patronage of H.E. Mr. Mohamed Ould Cheikh El Ghazouani, President of the Islamic Republic of Mauritania

The Islamic Centre for Development of Trade, ICDT, and the Investment Promotion Agency in Mauritania, APIM, co-organized the second edition of the ICDT Invest Days Nouakchott, the Mauritania-OIC Investment Forum, which was held from March 15<sup>th</sup> to 16<sup>th</sup> ,2023 in Nouakchott.



The opening ceremony of the forum was presided over by His Excellency Mohamed Ould Bilal, Prime Minister of the Islamic Republic of Mauritania and His Excellency Hissein Brahim Taha, Secretary General of the Organization of Islamic Cooperation, on Wednesday, March 15, 2023, at the Palais des Congrès in Nouakchott.



The organization of the second stage of this cycle of business events in Nouakchott, is part of the economic progress experienced by Mauritania in recent years. The forum "ICDT Invest Days Nouakchott", a high-level meeting, highlighted new investment opportunities in Mauritania and strengthened the economic relations between Mauritania and the 56 other member countries of the Organization of Islamic Cooperation (OIC).

The OIC-Mauritania Investment Forum registered more than 500 participants, 60 investors and two high-level panels on the themes: "Financing the economy: Smartly, broadly and more inclusively", moderated by Mr. Mohamed El Habib Touré, Director of Investment Analysis and Monitoring of APIM and "Mauritania on the rise: reaching the next level", moderated by Mrs. Latifa Elbouabdellaoui, Director General of ICDT. Furthermore, six Business Rooms were organized on several priority sectors, namely: infrastructure, renewable energies, agriculture, livestock, fisheries, tourism, IT, extractive industries (mining), public-private partnership projects and the

reinforcement of financing for women's enterprises through the African Development Bank's AFAWA initiative.

ICDT-Invest Days Nouakchott Forum included three visits to strategic project sites located in the city of Nouakchott. The delegations visited the Nouakchott Container Terminal, the Industrial Company of Food Products, SIPA, and the Mauritanian Fiber Industries, MIF.

### • Online Launching of the First "Halal Nigeria" Report, 27th April 2023

ICDT took part, as a guest of honor, in the online launch of the first report on "Halal Nigeria, Market, Prospects and Opportunity" organized by Dar Al Halal Nigeria.

On this occasion, the Director General of Dar Al Halal Nigeria expressed his willingness to organize in partnership with ICDT, the next edition of the Halal Forum and Exhibition of OIC countries in Nigeria in 2024.

# • Cultural Week of the Organization of Islamic Cooperation (OIC) 2023, 7-14 July 2023, Indonesia

ICDT took part in the Cultural Activity of the Organisation of Islamic Cooperation (OIC) 2023, held from 7 to 14 July 2023 in Indonesia, un der the theme: "Embracing Diversity and Advancing Harmony for the Brighter Future Society,".

The Director General of ICDT took part in the numerous meetings organised on this occasion. She emphasised the role of trade in social development and i n strengthening the fraternal ties between the peoples of the OIC zone.

H.E. participated in working meetings with Indonesian officials operating in various economic and commercial fields.



# • Launch of the ePhyto project in Togo, 27 September 2023

Togo took a significant step into the digital age of agricultural trade with the official launch of ePhyto on September 27th, 2023, in Lomé, Togo. This groundbreaking initiative promises to revolutionize and streamline the process of phytosanitary certification, fostering efficiency, transparency, and sustainability in the country's

agricultural sector.

The event commenced with a series of speeches that highlighted the importance of ePhyto for Togo's agricultural landscape. Government representatives emphasized the role of digitalization in simplifying trade procedures, reducing paperwork, and expediting the export and import of agricultural products. This



digitization aligns with global standards, making it easier for Togolese farmers as well as exporters to engage with international markets while ensuring compliance with phytosanitary regulations.

The program featured a well-structured agenda with opening remarks from distinguished individuals and organizations. Notable figures included representatives from GIZ Togo, the Global Alliance for Trade Facilitation, the Islamic Centre for Development of Trade, the German Embassy, and the Togolese National Plant Protection Organization, DPV, under the Ministry of Agriculture, Livestock, and Rural Development.

The signing of the Memorandum of Understanding represented a significant milestone, demonstrating the commitment of the various stakeholders to the ePhyto initiative in Togo. This ceremony sealed the collective determination to embrace digital innovation for the betterment of Togo's agricultural trade practices.

The launch of ePhyto in Togo on September 27th, 2023, is not only a milestone for Togolese agriculture but also a testament to the nation's commitment to embracing technological advancements to better the lives of its citizens, enhance trade relations, and contribute to global agricultural sustainability.

# • Mission of Pakistani businessmen organized in Morocco from January 15 to 19, 2023

Mission of Pakistani businessmen organized in Morocco from January 15 to 19, 2023, covering the following sectors: agri-food, automotive, construction, medical equipment, Islamic finance, hotels, aeronautics, packaging, textiles and business services.

On the sidelines of the mission, a rice-based Biryani Culinary Festival was organized in honor of the economic operators and participants.

# • 2<sup>nd</sup> OIC Food Security Forum, Doha, 1-3 October 2023

ICDT participated in the 2<sup>nd</sup> OIC High Level Forum on Food Security in Doha, State of Qatar. The Forum was an opportunity to present the findings of the Centre's study on "agricultural trade and food security".

# • Roundtable on Investment Guidelines during the World Investment Forum , Abu Dhabi, 18 October 2023

ICDT, in partnership with UNCTAD and IsDB, organized a panel discussion on investment promotion guidelines on October 18, 2023 in Abu Dhabi, United Arab Emirates, as part of the World Investment Forum 2023 (WIF).

The panel examined ways and means of developing Member States' incentive policies to maximize the flow of FDI into the OIC zone.

On this occasion, representatives of ICDT, ICIEC and IsDB delivered speeches on sharing national experiences in International Investment Agreements (IIAs) and capacity building.

They highlighted the importance of creating a network of OIC Investment Promotion Agencies (IPAs).

A working dinner was organized by ICDT, IsDB and ICIEC to discuss institutional cooperation between Member States' IPAs.

# • OIC Coffee Meet Cameroon Yaoundé, 28-29 November 2023

ICDT organized in partnership with the Ministry of Trade, the Interprofessional Cocoa and Coffee Council (CICC) of the Republic of Cameroon and the Arab Bank for Economic Development in Africa (BADEA), the 1st OIC Coffee Meet "OIC Coffee Meet Cameroon" on 28-29 November 2023 in Yaoundé (Cameroon).

The purpose of this meeting was to promote trade and investment flows in the coffee industry among OIC member states, in order to develop sustainable and equitable trade solutions while increasing investment oportunities, particularly between Cameroon and OIC importing countries.

# • Investment Promotion Capacity Building Workshop, Istanbul, 1-2 December 2023

The Centre organised a capacity building workshop on investment promotion for OIC Investment Promotion Agencies, held from 1<sup>st</sup> to 2<sup>nd</sup> December 2023 in Istanbul, Republic of Türkiye, in partnership with the Türkiye Small and Medium Enterprises Development Organisation (KOSGEB).

# • Mission of Nigerian businessmen to the Kingdom of Morocco

An informative day for a delegation of representatives of ministerial departments and private operators from the Federal Republic of Nigeria, took place on Wednesday February 7, 2024, at the Centre's headquarters.

This meeting, which was part of a prospecting visit by the delegation to the Kingdom of Morocco, provided an opportunity to present ICDT's actions in favor of the development of trade and investment between the Member States of the Organization

of Islamic Cooperation. The participants also reviewed the possibilities of strengthening tripartite cooperation between Morocco, Nigeria and ICDT, in areas of common interest.

## • ICDT Invest Days Banjul, May 2-3, 2024, Republic of the Gambia

Within the framework of trade and investment promotion in OIC countries, ICDT and the Arab Bank for Economic Development in Africa (BADEA) are organizing, in collaboration with the Gambian Investment and Export Promotion Agency (GIEPA), the "ICDT Invest Days Banjul" Forum, under the theme: "Investing in the New Gambia, Land of Opportunities", on May 2-3, 2024 in Banjul, Republic of The Gambia, on the sidelines of the 15<sup>th</sup> Islamic Summit.

The aim of the forum is to position The Gambia as an attractive investment destination. It is designed to present to investors from OIC member countries the main investment op-portunities available, the incentives and facilities granted to investors between OIC countries, and to foster regional integration. In addition, this Forum will facilitate the exchange of national and regional experiences, contribute to the financing of projects by regional financial institutions, and encourage the realization of investment intentions for structuring projects, in order to stimulate investments in intra-OIC value chains.

The Forum was attended by approximately 100 investors from OIC countries and hosted the following deal-rooms: Livestock & Agriculture; Fisheries ; Infrastructure & construction; Mining; Energy and oil; Tourism and transport; Information and communication technologies.

# 4. UPCOMING FAIRS AND EXHIBITIONS

In accordance with the relevant resolutions of the three previous Ministerial Sessions of the Standing Committee for Economic and Commercial Cooperation (COMCEC), the Islamic Centre for Development of Trade (ICDT) and its partners will organize the following fairs and exhibitions.

# • 18th OIC Trade Fair, "18th TFOIC"- November 29 - December 1, 2024 - Islamic Republic of Pakistan

In accordance with the resolution adopted by the 39th Ministerial Session of the Standing Committee for Economic and Commercial Cooperation (COMCEC) held in December 2023 in Istanbul - Republic of Türkiye, the Islamic Centre for Development of Trade (ICDT) organizes in collaboration with the Trade Development Authority of Pakistan (TDAP) under the aegis of the Ministry of Commerce of the Islamic Republic of Pakistan, the 18<sup>th</sup> Trade Fair of OIC Member States.

This Fair is a multi-sectoral platform for the business community, Trade Promotion

Bodies, Investment Promotion Agencies, Chambers of Commerce, Industry, Agriculture and Handicrafts, professional associations, and economic operators of Member States to promote their products and services, conclude business transactions and establish partnership relations.

Initially scheduled for June 16-18, 2023, in Lahore, this event has been postponed to November 29 - December 1, 2024, at the request of Pakistan's Ministry of Commerce. The following activities will take place alongside the fair:

- Pakistan-Africa Business Forum;
- Policy dialogue forum for IPAs from Asian and African OIC countries;
- Training workshop on halal certification and presentation of the OIC Halal Economy Report in collaboration with SMIIC;
- Training workshop on market access and value chain management for Asian women-owned businesses and cooperatives;
- ICCIA Gastronomy Festival;
- B2B meetings;
- Awards ceremony for best pavilions and women entrepreneurs.

### • 5<sup>th</sup> OIC Health Expo, July 4<sup>th</sup> - 7<sup>th</sup>, 2024, Dakar - Republic of Senegal

In compliance with the resolution adopted by the 39th Ministerial Session of the Standing Committee for Economic and Commercial Cooperation of the Organization of Islamic Cooperation (COMCEC), held in December 2023 in Istanbul – the Republic of Türkiye, the Islamic Centre for Development of Trade (ICDT) organizes under the aegis of the Ministry of Health and Social Action of the Republic of Senegal, the 5th edition of Health Expo of the OIC Member States, from 4th to 7th July 2024 at the CICES Exhibition Centre in Dakar in collaboration with the International Centre for Foreign Trade of Senegal (CICES).

This event will be organized concomitantly with the 10<sup>th</sup> edition of the International Health and Medical Equipment Exhibition of Dakar (SISDAK). The exhibition will be organized under the theme: "Health as a Driver of Economic Development in OIC countries".

This exhibition will gather the actors of the health sector (pharmaceutical industries, medical service providers, nutrition and dietetics professionals, surgery, wellness care, medical training institutes, etc...) in the OIC countries. This event presents an opportunity for companies and actors in the health and medical equipment sectors to promote their products and services and to establish business relations and partnerships between economic operators of the health sector including medical tourism in the OIC Member States.

On the sidelines of this exhibition, the following activities will be organized:

- High-level panel on "Market access for pharmaceutical products and the promotion of health services in the African region" in collaboration with the World Health Organisation;

- Panel on investment in the health sector in collaboration with the National Agency for the Promotion of Investment and Major Works (APIX-S.A.) of Senegal;
- Panel on market access for pharmaceutical products in collaboration with the International Trade Centre (ITC Geneva);
- Panel on the certification of pharmaceutical and cosmetic products in collaboration with the Standards and Metrology Institute for Islamic Countries (SMIIC) and the Senegalese Association for Standardization (ASN);
- B2B meetings between economic operators;
- Visits to Senegalese companies.
- B2B business meetings among economic operators;
- Visits to Senegalese companies.
- 10<sup>th</sup> Exhibition of Halal Products in the OIC Member States, 8<sup>th</sup>-12<sup>th</sup> October ,2024 Tunis, Republic of Tunisia

In accordance with the resolutions of the 39th Ministerial Session of the Standing Commit-tee for Economic and Commercial Cooperation of the OIC (COMCEC), held in December 2023 in Istanbul - Republic of Türkiye, ICDT and the Tunis International Fairs Company are organising under the aegis of the Ministry of Commerce and Export Development of the Republic of Tunisia, the 10th edition of the Halal Products Exhibition of the OIC Member States, from 8th to 12th October 2024 at the Kram Exhibition Centre in Tunis.

This exhibition, dedicated to Halal trade and standards and to Halal production and logistics, is an excellent opportunity for Halal industry players in OIC countries to promote their products and services and to develop trade and investment in this sector with high trade potential between OIC Member States.

The following activities will be organised on the sidelines of the Fair:

- Training workshop on Halal certification for Arab OIC member countries, organized in collaboration with the Standards and Metrology Institute for Islamic Countries (SMIIC) and the National Institute for Standardization and Industrial Property of the Republic of Tunisia (INNORPI);
- Buyers/Sellers meetings on Halal agricultural and cosmetic products;
- Presentation of the OIC Halal Economy Report 2022-2023;
- Presentation of market access tools for OIC countries in collaboration with the International Trade Centre (ITC- Geneva);
- Visit to Tunisian companies.

#### • Investment Forums, Business Meetings, and Trade Missions

To increase the opportunities for meetings of economic operators of the OIC countries to boost intra-OIC trade partnerships, the year 2024 will witness the organization of investment forums, business missions, and B2B meetings. These include the following:

### > ICDT Invest Days Yaoundé, July 16-17, 2024, Republic of Cameroon

ICDT, the Cooperation and Capacity Development Department (CCD) of the Islamic Development Bank (IsDB) and the Arab Bank for Economic Development in Africa (BADEA) will organize, in collaboration with the Cameroon Investment Promotion Agency (CIPA), under the aegis of the Ministry of Trade of the Republic of Cameroon, the "ICDT Invest Days Yaoundé" Forum under the theme: "Investing in the New Cameroon, Land of Op-portunities", on July 16 and 17, 2024 in Yaoundé - Republic of Cameroon, on the sidelines of the 50th edition of the OIC Council of Foreign Ministers (CMAE), scheduled to take place in Yaoundé on July 15 and 17, 2024 under the auspices of the Ministry of External Relations of Cameroon.

The aim of the forum is to promote Cameroon as an attractive investment destination, by highlighting the investment opportunities available in the country to investors from OIC member countries. In addition, it aims to stimulate the development of economic and commercial partnerships between OIC countries, while fostering regional integration. The forum will encourage the exchange of national and regional experiences, support the financing of projects through regional financial institutions, and promote the realization of investment intentions for strategic projects, with the aim of strengthening investment in value chains within the OIC.

### > ICDT Invest Days N'Djaména - Republic of Chad

The Forum will be organized by the Centre in collaboration with the National Investment and Export Agency (ANIE), the Islamic Development Bank (IsDB) and the Arab Bank for Economic Development in Africa (BADEA).

Participants will have the opportunity to discover Chad's investment potential through "Deal Rooms" focusing on productive sectors and free trade zones. Visits to local companies are also planned.

Originally scheduled for December 13 and 14, 2023, the forum has been postponed to a later date at the request of the Chadian authorities.

### > OIC Coffee Meet, Kampala - Republic of Uganda

The Islamic Centre for Development of Trade (ICDT), the Ministry of Agriculture, Live-stock and Fisheries of the Republic of Uganda and the Arab Bank for Economic Development in Africa (BADEA), in collaboration with the Uganda Coffee Development Authority (UCDA), are organizing the 1<sup>st</sup> OIC Coffee Meet.

This meeting aims to promote trade and investment flows in the coffee industry between OIC member states, in order to develop sustainable and equitable trade solutions while increasing investment opportunities, particularly between Uganda and OIC importing countries.

This meeting was scheduled to take place on March 6 and 7, 2023 in Kampala, but has been postponed to a later date at the request of the Ugandan authorities.

### The ICDT Invest Days: Cotonou; Forum, July 13-14, 2024 in Cotonou - Republic of Benin

This Forum will be organized jointly by the ICDT and the Ministry of Investment, Industry and Trade in collaboration with the Benin Investment Promotion Agency in 2025 in Cotonou, Benin.

This high-level meeting will highlight new investment opportunities in Benin and strengthen its economic relations with the 56 other member countries of the Organization of Islamic Cooperation (OIC). A wide range of economic players will be taking part in the Forum, including public and private investors, business organizations,...

### **B2B** meetings on the sidelines of trade fairs and exhibitions

On the sidelines of trade fairs and forums, ICDT will be organizing business meetings to boost intra-OIC trade and investment. These themed meetings will target the sectors covered by the trade shows:

- Halal products in conjunction with Halal trade fairs;
- Medical equipment and pharmaceuticals
- Food products and packaging;
- Cotton, textiles, and clothing;
- Tourism and related services.

In addition, the ICDT aims to support the innovation initiatives of investment promotion agencies (IPAs) by organizing the following events:

- TPO and IPA Forum;
- Technical assistance program and training seminars for African IPAs that are members of the OIC: Mali, Chad,

The following trade missions are also planned:

- Trade mission: Sultanate of Oman to Morocco;
- Trade mission: Tatarstan to Morocco or Senegal